Aim to benefit from a

HI-QUALITY HI-GROWTH LARGE CAP PORTFOLIO

Introducing

MOTILAL OSWAL LARGE CAP FUND

An open-ended equity scheme predominantly investing in large cap stocks

NFO Period

17th-31st January 2024

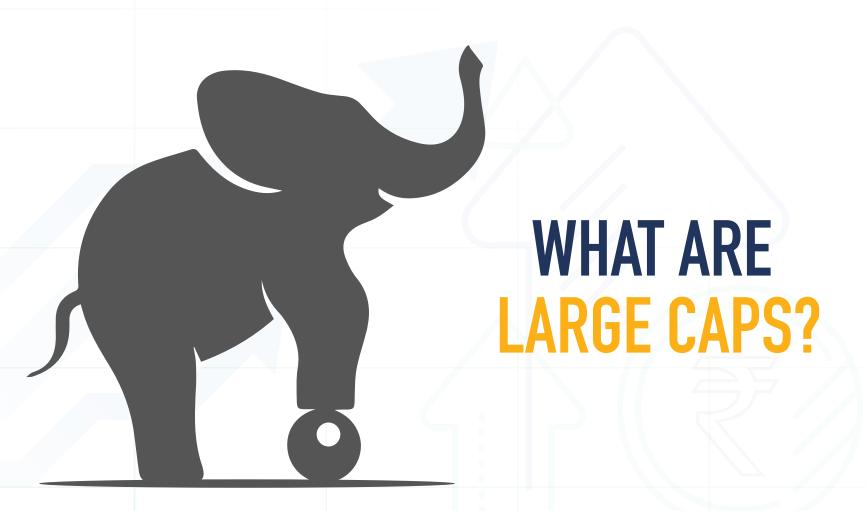
THINK EQUITY
THINK MOTILAL OSWAL









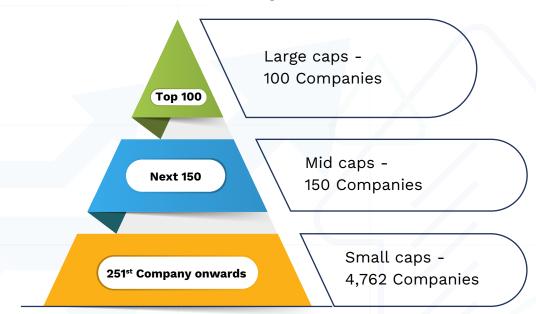


WHAT ARE LARGE CAPS?



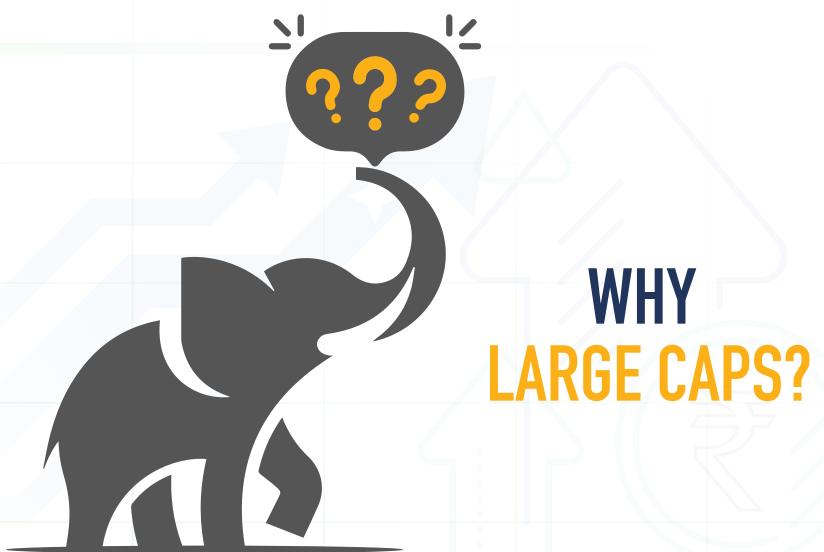


Market Capitalization



Market Cap	Number of	Market Cap	Range (INR cr)	Cumulative Market Cap	% of Total
Segment	Companies	Low	High	(USD Tn)	Market Cap
Large	100	67,018	16,39,090	2.5	64%
Mid	150	21,994	64,425	0.7	18%
Small	4,762	-	21,976	0.7	18%

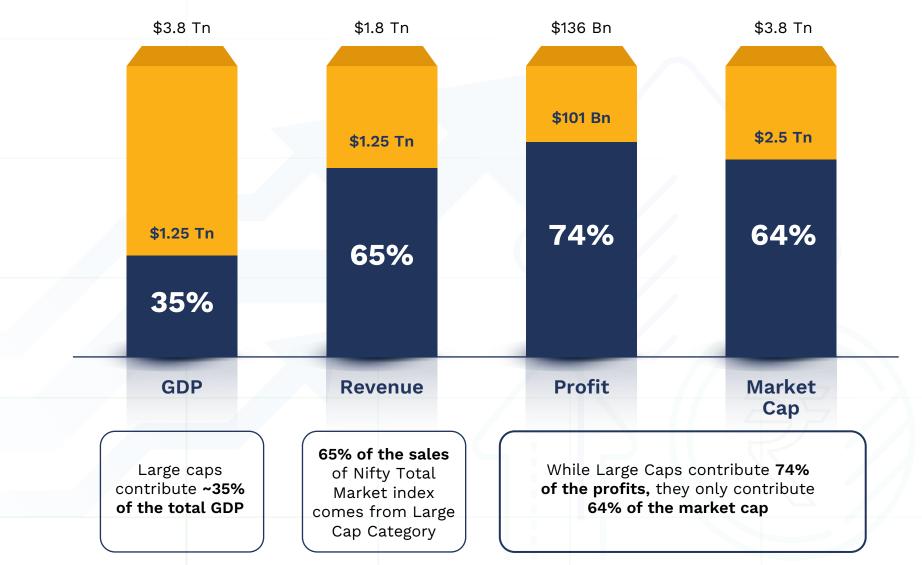




INDIA = INDIA'S LARGE CAPS; SIGNIFICANT CONTRIBUTORS IN EVERY ASPECT







Data as on FY23. Source: Capital IQ, Bloomberg, MOAMC Internal Research. Revenue and profit data has been calculated basis top 750 listed companies. The above graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy.

INDIA'S CLIMB TO BEING THE 3RD LARGEST WORLD ECONOMY TO BENEFIT INDIA'S LARGE CAPS





Decade wise Top 10 Economies (USD terms)

Rank	1980	1990	2000	2010	2020	2030E
1	United States	China				
2	Japan	Japan	Japan	China	China	United States
3	Germany	Germany	Germany	Japan	Japan	India
4	France	France	United Kingdom	Germany	Germany	Japan
5	United Kingdom	United Kingdom	France	France	United Kingdom	Germany
6	Italy	Italy	China	United Kingdom	India	United Kingdom
7	Canada	Canada	Italy	Brazil	France	France
8	Mexico	Spain	Canada	Italy	Italy	Brazil
9	China	China	Mexico	India	Canada	Canada
10	Spain	Brazil	Brazil	Russia	Korea	Russia

Source: Bloomberg, IMF, 2030 estimates from CEBR (The Centre for Economics and Business Research). Past performance may or may not be sustained in future. The above graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy

JUST 3 INDIAN COMPANIES YET IN GLOBAL LARGE CAP UNIVERSE...





Name	Rank	М Сар	Country	Name	Rank	М Сар	Country	Name	Rank	М Сар	Country	Name	Rank	М Сар	Country
APPLE INC	1	3011	USA	PROCTER & GAMBLE	26	343	USA	IND & COMM BK-A	51	223	China	WALT DISNEY CO/T	76	165	USA
MICROSOFT CORP	2	2789	USA	NESTLE SA-REG	27	308	Switzerland	NETFLIX INC	52	215	USA	INVESCO QQQ TRUS	77	231	USA
SAUDI ARABIAN OIL	3	2133	Saudi	ASML HOLDING NV	28	306	Netherlands	MCDONALDS CORP	53	215	USA	TOTALENERGIES SE	78	165	France
			Arabia	KWEICHOW MOUTA-A	29	304	China	INTEL CORP	54	212	USA	PFIZER INC	79	163	USA
ALPHABET INC-A	4	1762	USA	TOYOTA MOTOR	30	299	Japan	RELIANCE INDS	55	210	India	QUALCOMM INC	80	162	USA
AMAZON.COM INC	5	1585	USA	COSTCO WHOLESALE	31	294	USA	SHELL PLC	56	211	UK	BLACKSTONE INC	81	161	USA
NVIDIA CORP	6	1223	USA	ORACLE CORP	32	292	USA								
META PLATFORMS-A	7	921	USA	ISHARES-C S&P500	33	401	USA	ASTRAZENECA PLC	57	208	UK	VERIZON COMMUNIC	82	158	USA
TESLA INC	8	805	USA					THERMO FISHER	58	206	USA	BOEING CO/THE	83	158	USA
BERKSHIRE HATH-A	9	779	USA	CHEVRON CORP	34	283	USA	CISCO SYSTEMS	59	205	USA	TEXAS INSTRUMENT	84	156	USA
ELI LILLY & CO	10	551	USA	MERCK & CO	35	276	USA	LINDE PLC	60	199	USA	HDFC BANK LTD	85	156	India
VISA INC-CLASS A	11	537	USA	ABBVIE INC	36	273	USA	ALIBABA GRP-ADR	61	196	USA	HSBC HOLDINGS PL	86	155	UK
BROADCOM INC	12	525	USA	ADOBE INC	37	271	USA	PDD HOLDINGS INC	62	193	USA	AMGEN INC	87	154	USA
TSMC	13	502	Taiwan	BANK OF AMERICA	38	268	USA	ABBOTT LABS	63	192	USA	MORGAN STANLEY	88	154	USA
JPMORGAN CHASE	14	492	USA	L'OREAL	39	267	France	SAP SE	64	190	Germany	ССВ-Н	89	152	China
UNITEDHEALTH GRP	15	485	USA	SALESFORCE INC	40	257	USA	T-MOBILE US INC	65	184	USA	CATERPILLAR INC	90	151	USA
NOVO NORDISK-B	16	468	Denmark	VANGUARD TL SK E	41	349	USA	CHINA MOBILE	66	183	China	BANK OF CHINA-H	91	150	China
WALMART INC	17	424	USA	COCA-COLA CO/THE	42	254	USA	WELLS FARGO & CO	67	180	USA	UNION PAC CORP	92	150	USA
LVMH MOET HENNE	18	409	France	VANGUARD S&P 500	43	373	USA	COMCAST CORP-A	68	178	USA	IBM	93	150	USA
EXXON MOBIL CORP	19	401	USA	ADV MICRO DEVICE	44	240	USA	INTUIT INC	69	176	USA	SIEMENS AG-REG	94	150	Germany
MASTERCARD INC-A	20	400	USA	INTL HOLDING CO	45	239	UAE	BHP GROUP LTD	70	175	Australia	PHILIP MORRIS IN	95	146	USA
JOHNSON&JOHNSON	21	377	USA	ROCHE HLDG-GENUS	46	236	Switzerland					SERVICENOW INC	96	144	USA
SAMSUNG ELECTRON	22	364	South	ACCENTURE PLC-A	47	235	USA	ABC-H	71	175	China		96	144	
			Korea					PETROCHINA-H	72	175	China	ROYAL BANK OF CA			Canada
SPDR S&P 500 ETF	23	499	USA	PEPSICO INC	48	233	USA	DANAHER CORP	73	172	USA	CHRISTIAN DIOR	98	142	France
TENCENT	24	357	China	NOVARTIS AG-REG	49	228	Switzerland	TATA CONSULTANCY	74	167	India	S&P GLOBAL INC	99	140	USA
HOME DEPOT INC	25	346	USA	HERMES INTL	50	224	France	NIKE INC -CL B	75	166	USA	GENERAL ELECTRIC	100	140	USA

No. Of companies in World's Top 100

China

- India

3/4-

USA

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Data as on Dec 23. Source: Bloomberg. M Cap in USD Bn Past performance may or may not be sustained in future. The above graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy

MOST INDIAN LARGE CAPS ARE MID AND SMALL CAPS IN A GLOBAL CONTEXT





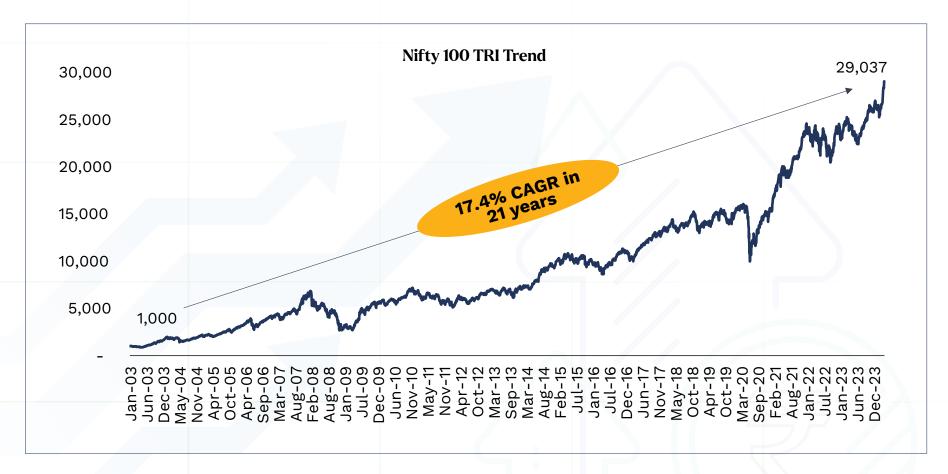
Name	Ind Rank	Global Rank	М Сар	Name	Ind Rank	Global Rank	М Сар	Name	Ind Rank	Global Rank	М Сар	Name	Ind Rank	Global Rank	М Сар
RELIANCE INDS	1	55	210.2	OIL & NATURAL GA	26	639	31.0	HINDUSTAN ZINC	51	1262	16.1	DR REDDY'S LABS	76	1624	11.6
TATA CONSULTANCY	2	74	166.8	NESTLE INDIA LTD	27	678	30.8	BRITANNIA INDS	52	1299	15.5	TATA CONSUMER PR	77	1633	12.1
HDFC BANK LTD	3	85	155.9	ADANI GREEN ENER	28	698	30.4	POWER FINANCE	53	1302	15.2	DABUR INDIA LTD	78	1638	11.9
ICICI BANK LTD	4	181	84.0	WIPRO LTD	29	706	29.6	INDIAN RAILWAY F	54	1311	15.6	VEDANTA LTD	79	1648	11.5
INFOSYS LTD	5	208	76.9	COAL INDIA LTD	30	728	27.8	TECH MAHINDRA LT	55	1315	14.9	MACROTECH DEVELO	80	1655	11.9
HINDUSTAN UNILEV	6	222	75.2	POWER GRID CORP	31	769	26.5	INDUSIND BANK	56	1319	14.9	TVS MOTOR CO LTD	81	1657	11.6
BHARTI AIRTEL	7	234	72.7	ADANI PORTS AND	32	778	26.6	BANK OF BARODA	57	1362	14.4	UNION BANK INDIA	82	1763	10.6
STATE BANK IND	8	254	68.9	MAHINDRA & MAHIN	33	797	25.8	ADANI ENERGY SOL	58	1421	14.0	BAJAJ HOLDINGS A	83	1794	10.3
ITC LTD	9	255	69.3	JSW STEEL LTD	34	799	25.9	GODREJ CONSUMER	59	1425	13.9	HAVELLS INDIA	84	1800	10.3
LIC INSURANCE CO	10	298	63.3	ADANI POWER LTD	35	851	24.3	INTERGLOBE AVIAT	60	1432	13.8	HERO MOTOCORP LT	85	1851	9.9
LARSEN & TOUBRO	11	316	59.6	BAJAJ AUTO LTD	36	882	23.6	EICHER MOTORS	61	1446	13.6	APOLLO HOSPITALS	86	1863	9.9
BAJAJ FINANCE LT	12	349	54.4	INDIAN OIL CORP	37	906	22.0	REC LTD	62	1487	13.1	POLYCAB INDIA LT	87	1888	9.9
HCL TECH LTD	13	404	47.8	HINDUSTAN AERONA	38	911	22.5	ADANI TOTAL GAS	63	1490	13.1	INDIAN OVERSEAS	88	1896	9.8
KOTAK MAHINDRA	14	426	45.6	LTIMINDTREE LTD	39	925	22.4	TRENT LTD	64	1494	13.0	MANKIND PHARMA L	89	1928	9.5
AXIS BANK LTD	15	488	40.8	DLF LTD	40	945	21.6	ZOMATO LTD	65	1501	12.9	CANARA BANK	90	1929	9.5
TITAN CO LTD	16	510	39.2	TATA STEEL LTD	41	1003	20.6	TATA POWER CO	66	1522	12.8	UNITED SPIRITS	91	1937	9.8
ASIAN PAINTS LTD	17	517	39.2	VARUN BEVERAGES	42	1041	19.3	PUNJAB NATL BANK	67	1524	12.7	SHRIRAM FINANCE	92	1979	9.3
MARUTI SUZUKI IN	18	522	38.9	JIO FINANCIAL SE	43	1128	17.8	DIVI LABS LTD	68	1531	12.5	TORRENT PHARMA	93	1996	9.4
ADANI ENTERPRISE	19	528	39.0	SBI LIFE INSURAN	44	1159	17.2	CHOLAMANDALAM IN	69	1538	12.7	ICICI PRUDENTIAL	94	1998	9.3
NTPC LTD	20	560	36.3	SIEMENS LTD	45	1182	17.2	GAIL INDIA LTD	70	1542	12.8	JINDAL STEEL & P	95	2033	9.2
SUN PHARMA INDU	21	565	36.3	GRASIM INDS LTD	46	1185	16.9	SHREE CEMENT	71	1543	12.4	SRF LTD	96	2074	8.8
ULTRATECH CEMENT	22	568	36.4	HDFC LIFE INSURA	47	1200	16.7	AMBUJA CEMENTS	72	1557	12.4	SBI CARDS & PAYM	97	2098	8.7
TATA MOTORS LTD	23	615	34.3	HINDALCO INDS	48	1210	16.6	CIPLA LTD	73	1564	12.1	IDBI BANK LTD	98	2125	8.7
BAJAJ FINSERV LT	24	629	32.3	PIDILITE INDS	49	1213	16.6	BHARAT PETROL	74	1575	11.7	ICICI LOMBARD GE	99	2137	8.4
AVENUE SUPERMART	25	638	31.9	BHARAT ELECTRON	50	1252	16.2	ABB INDIA LTD	75	1618	11.9	MARICO LTD	100	2140	8.5

Data as on Dec 23. Source: Bloomberg. M Cap in USD Bn. Past performance may or may not be sustained in future. The above graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy

INDIAN LARGE CAPS TRACK RECORD: ~29X OVER LAST 21 YEARS (NIFTY 100 TRI)







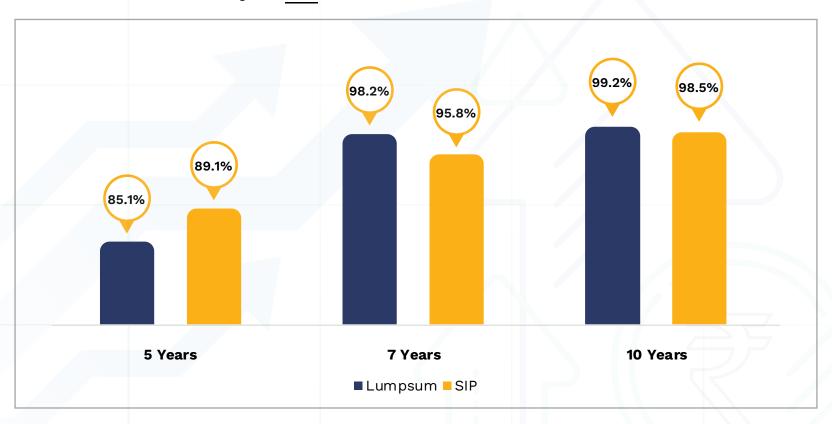
Source: Nifty Indices, Motilal Oswal AMC Internal Research. Disclaimer: Past performance may or may not be sustained in future. The above graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy. Data as of Dec'23.

OWNER VS LOANER: IT'S BEEN MUCH MORE REWARDING BEING AN OWNER VS BEING A LOANER





Probability of 7% and Above Returns in NSE 100 TRI

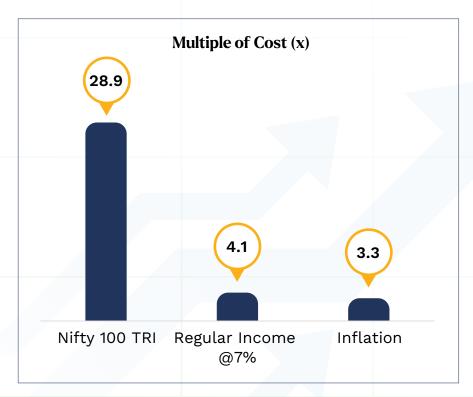


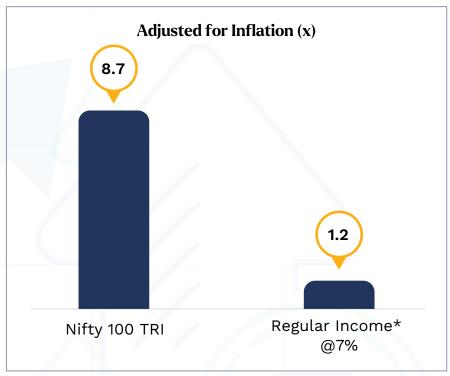
Owning Equity has a probability of higher returns relative to a regular income* of 7%

OWNER VS LOANER: LARGE CAP EQUITIES HAVE HELPED IN GROWING PURCHASING POWER









Data based on pre-tax numbers. Taxation for equity is 10% and regular income is at respective tax slab

- Nifty 100 has grown to ~28.9x in last 21 years v/s 4.1x for a regular income @7% p.a.
- During the same period, inflation has grown to 3.3x making investments in regular income (adjusted for inflation) grow almost at par with rising costs
- Nifty 100 TRI on the other hand has led to multi-fold increase in purchasing power growing ~8.7x adjusted for inflation

Data Since 1st January,2003 to Dec'23. Source: Nifty Indices, Motilal Oswal AMC Internal Research; Inflation data has been made using Cost Inflation Index. Disclaimer: Past performance may or may not be sustained in future. The above graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy. *Regular income are risk free returns, however, risks associated with regular income and equities are different. Please refer to the Risk Factors slide & SID and KIM of the scheme for additional details.

LARGE CAPS HAVE HISTORICALLY HAD LOWER DRAWDOWNS AND HAVE RECOVERED FASTER VS SMID





Indices Drawdown Chart



Upside required from the bottom to recover	Nifty 100 TRI	Nifty Smallcap 250 TRI + Nifty Midcap 150 TRI
Post 2008 Financial Crisis	159.7%	296.8%
Post 2020 Covid Crisis	61.6%	109.6%

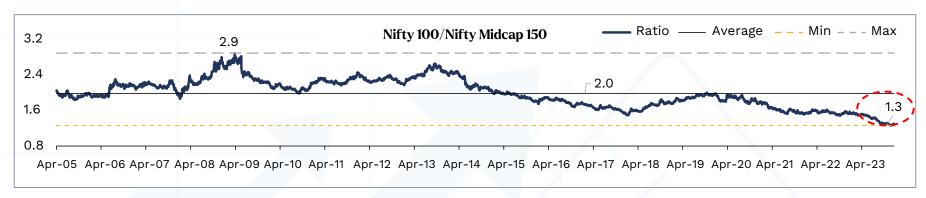


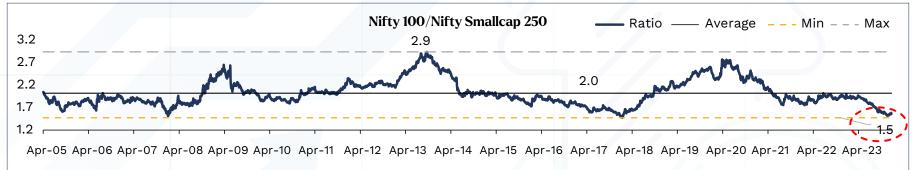


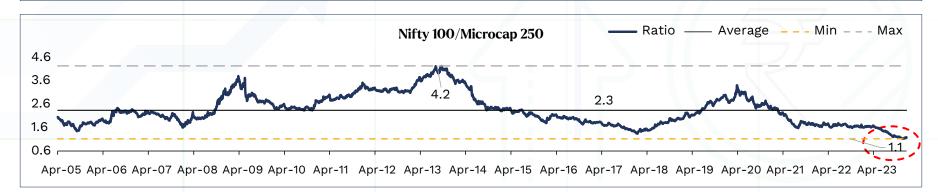
LARGE CAPS ARE TRADING AT HISTORIC LOWS VS MID/SMALL/MICRO CAPS









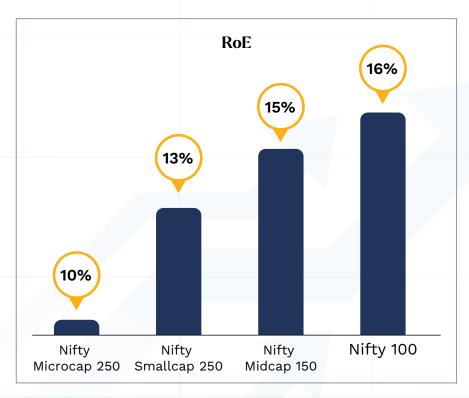


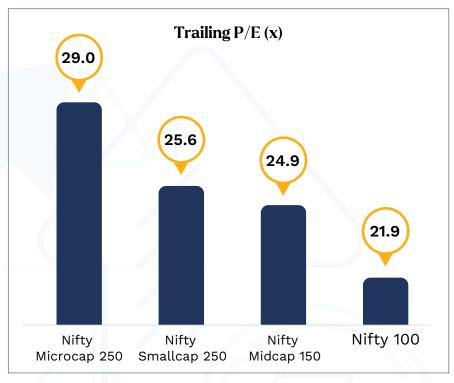
Data Since 1st January,2003 to Dec'23. Source: Nifty Indices, Motilal Oswal AMC Internal Research; Disclaimer: Past performance may or may not be sustained in future. The above graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy.

LARGE CAPS TODAY OFFER THE HIGHEST QUALITY AND ARE AVAILABLE AT LOWEST VALUATIONS VS MID/SMALL/MICRO CAPS









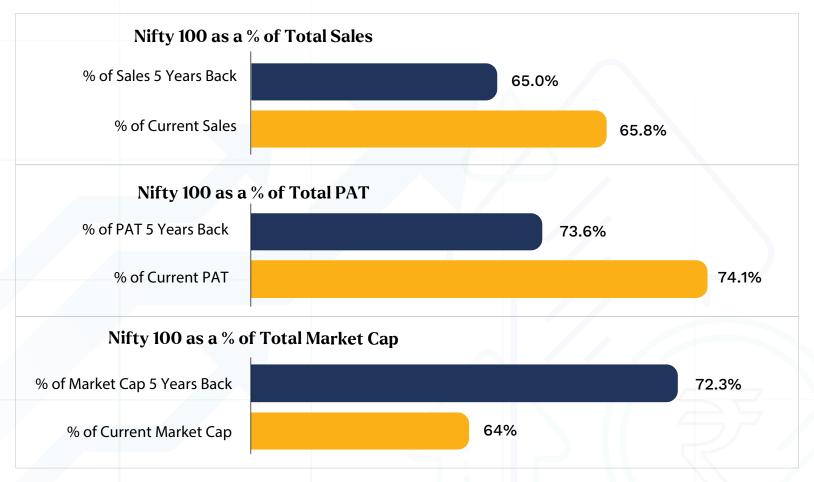
Despite having the best Quality metrics based on RoE, Nifty 100 is trading at a relatively lower valuations making
it a potential re-rating candidate

Data as on Nov'23. Source: Nifty Indices, Motilal Oswal AMC Internal Research; Disclaimer: Past performance may or may not be sustained in future. The above graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy.

...DESPITE HAVING GAINED SHARE IN OVERALL SALES & PROFIT POOL OF LISTED COMPANIES







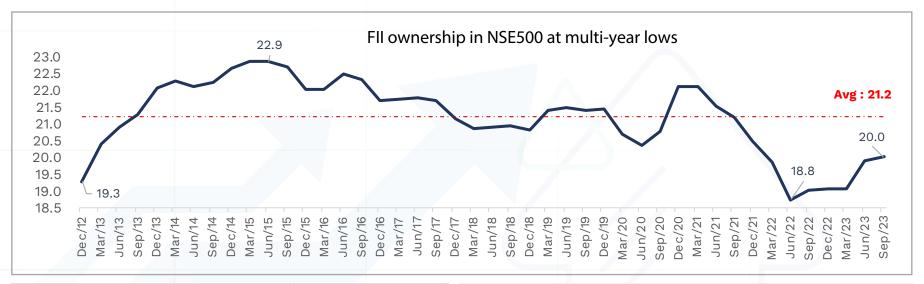
While Nifty 100 companies have gained share in overall Revenue and PAT of listed universe, the overall share in market cap has fallen from 72.3% in 2018 to 64% currently

Data as on Nov'23. Source: Motilal Oswal AMC Internal Research. Data is based on top 750 companies on market cap basis. For Sales & PAT data current top 750 companies have been considered. Market cap data 5 Years back is based on AMFI Dec'18 market cap classification. Disclaimer: Past performance may or may not be sustained in future. The above graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy.

FII'S HAVE BEEN CUMULATIVE SELLERS FOR 3 YEARS; THIS MIGHT CHANGE SOON







Year	FII (Flows INF	R bn)	DII ((Flows INR bn)	
CY23		1,258		1,840		
CY22		-1,503			2,767	
CY21		-545			946	
CY20		1,012	ل ا بر		-380	
CY19		759	Cumula		402	
CY18		-530	flows fo		1,094	
CY18-23 Total		451	have be		6,669	
CY17		115	negative	•	908	
CY16		103			371	
CY15		-36			676	
CY14		847			-303	
CY13		1,010		-735		
CY12		1,181		-569		
CY12-17 Total		3,220			348	

- FII ownership in NSE500 at multi-year lows and below historical average. We expect the same to mean revert leading to higher flows in large caps.
- Over last few years, DIIs led by MFs in India have hugely supported the markets. This is led by strong flows by retail via SIP route.
- FIIs comparatively haven't participated strongly compared to the CY12-17 period.
- With India's weight in EM indices at an all-time high, passive /active flows into EM funds could in turn drive significant foreign buying

Source: Nuvama Alternative & Quantitative Research; Bloomberg. Disclaimer: Past performance may or may not be sustained in future. The above graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy. Data as of Dec'23.

MUTUAL FUNDS HAVE SEEN OUTFLOWS IN LARGE CAPS AND LARGE INFLOWS IN SMALL/MID-CAPS; THIS MIGHT BE ABOUT TO CHANGE





							(INR bn))					(INR	bn)
Category	12M (INR bn)	% of 12M	Dec'22	Jan'23	Feb'23	Mar'23	Apr'23	May'23	Jun'23	Jul'23	Aug'23	Sep'23	Oct'23	Nov'23
Multicap Fund *	299.1	20%	10.8	27.8	37.8	18.2	7.6	-2.6	7.2	15.7	56.1	35.9	50.8	33.8
Large Cap Fund	-27.2	-2%	-0.3	7.2	3.5	9.1	0.5	-13.6	-20.5	-18.8	-3.5	-1.1	7.2	3.1
Large & Mid Cap Fund	177.3	12%	11.9	19	16.5	16.2	7.4	11.3	11.5	13.3	21.1	13.3	17.3	18.5
Mid Cap Fund	234.9	15%	19.6	16.3	18.2	21.3	17.9	12	17.5	16.2	25.1	20	24.1	26.7
Small Cap Fund	394.1	26%	22.4	22.6	22.5	24.3	21.8	32.8	54.7	41.7	42.6	26.8	45	37
Focused Fund	-23.9	-2%	-1.6	1.8	2.4	2.5	-1.3	-9.4	-10.2	-10.7	-4.7	0.5	5.4	1.4
ELSS Fund	40.6	3%	5.4	13.9	9.5	26.6	0.4	-5.4	-5.1	-6.2	-0.5	-1.7	2.7	1
Other Funds^	420.9	27%	4.6	16.6	46.2	86.9	10.2	7	31	24.7	65.9	46.9	47.1	33.8
Equity Total	1515.8	100%	72.8	125.2	156.6	205.1	64.5	32.1	86.1	75.9	202.1	140.6	199.6	155.3

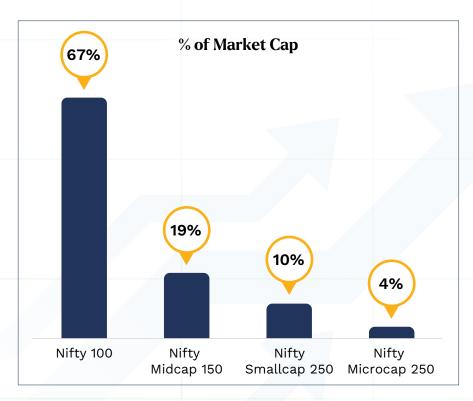
Source: AMFI, Motilal Oswal AMC Internal Research. *Includes Multi and Flexicap fund flows. ^Includes Sectoral/Thematic or Dividend or Value/Contra Funds

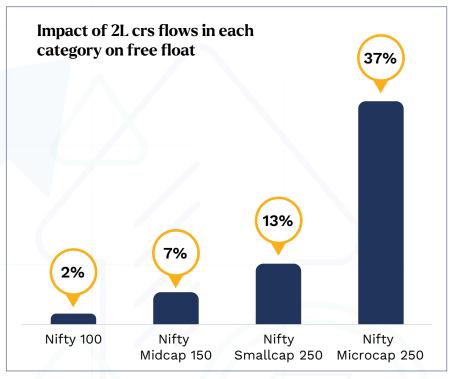
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SAME ABSOLUTE FLOWS: HAVE A HUGE DEGREE OF RELATIVE IMPACT ON MID/SMALL/MICRO CAPS VS LARGE CAPS









- As can be seen above, higher flows have higher impact as we move down the market cap due to limited free float
- This is one of the major reasons of skewed returns in other market categories relative to large caps
- However, FIIs are mostly invested in the large cap universe and positive flows shall be favorable for the category

Source: Motilal Oswal AMC Internal Research. Market Cap is based on top 750 stocks which accounts for 99% of total listed market cap. Disclaimer: Past performance may or may not be sustained in future. The above graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy. Data as of Dec'23.

LARGE CAPS ARE THE MR. CONSISTENT OF ASSET CLASSES





2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
International 12.5	Small Cap 69.2	Credit Risk 10.00	G-Sec 15.0	Small Cap 59.6	Gold 8.4	International 31.8	Small Cap 32.1	Small Cap 62.8	Gold 11.7	Small Cap 44.9
Large Cap 9.0	Mid Cap 54.7	Corporate Bond 9.00	International 12.5	Mid Cap 48.1	G-Sec 8.0	Gold 21.1	Gold 27.6	Small Cap 39.2	Mid Cap 5.4	Small Cap 42.5
Real Estate 7.5	Large Cap 29.9	Mid Cap 7.4	Corporate Bond 12.0	Large Cap 27.9	Large Cap 5.9	Large Cap 14.4	International 19.0	International 29.1	Large Cap 4.4	International 25.1
Credit Risk 7.0	G-Sec 17.0	G-Sec 7.0	Credit Risk 12.0	International 12.3	Corporate Bond 5.0	G-Sec 12.0	Small Cap 18.8	Large Cap 22.0	Corporate Bond 2.9	Large Cap 17.8
Corporate Bond 6.0	Credit Risk 14.0	Small Cap 6.8	Gold 10.9	Credit Risk 8.0	Mid Cap 5.0	Corporate Bond 10.0	Large Cap 15.8	Mid Cap 8.6	T-Bill 2.5	Gold 12.3
T-Bill 5.5	International 13.6	T-Bill 5.4	Real Estate 9.6	Corporate Bond 7.0	Real Estate 4.8	Mid Cap 8.0	G-Sec 12.8	Corporate Bond 4.9	G-Sec 2.6	Mid Cap 9.3
G-Sec 2.0	Corporate Bond 13.0	Real Estate 4.5	Mid Cap 8.0	Real Estate 6.4	T-Bill 4.1	T-Bill 4.2	Corporate Bond 12.3	Real Estate 3.1	Real Estate 2.7	G-Sec 7.7
Mid Cap -5.7	Real Estate 11.9	International 4.2	T-Bill 4.7	Gold 6.0	International 2.4	Real Estate 4.2	Mid Cap 11.4	G-Sec 2.2	Gold 1.3	Corporate Bond 7.0
Small Cap -11.2	T-Bill 5.7	Large Cap -5.0	Large Cap 1.9	T-Bill 4.0	Gold -13.4	International -4.0	T-Bill 3.1	G-Sec 2.0	Small Cap -1.8	T-Bill 4.3
Gold -18.0	Gold 2.2	Gold -7.9	Small Cap 1.8	G-Sec 2.0	Small Cap -23.5	Small Cap -6.8	Real Estate 1.2	Gold -2.7	International -10.0	Real Estate 2.0

Ordered by performance (best to worst) for each Calendar Year. Source: Mint, MFI Explorer, Internal Research. Past performance may or may not be sustained in future and is not a guarantee of any future returns. Data as of December 05, 2023.



ACE YOUR LARGE CAP ALLOCATION WITH MOTILAL OSWAL LARGE CAP FUND





High 'A' ctive Share						
Particulars	Active Share					
Nifty 100	0%					
Average of Peers	40%					
Motilal Oswal Large Cap Fund^	60%-80%					

Peers have a lower active share and allocation similar to the index. Motilal Oswal Large Cap Fund aims to have a significant active share (60%-80%)

High 'C'onviction Focused Portfolio							
	Particulars	No. of Stocks					
	Nifty 100	100					
	Average of Peers	58					
	Motilal Oswal Large Cap Fund^	Upto 30					

Peers on an average have 58 stocks in their portfolio while Motilal Oswal Large Cap Fund aims to have a High Conviction 30 stock portfolio

'E' qui-Weigh	ted Portfolio		
	% Weight of Top Holding	% Weight of Top 3 Holding	
Nifty 100	11.0	25.0	
Peer Group Average	9.3	23.4	
Motilal Oswal Large Cap Fund^	3.3	10.0	

Motilal Oswal Large Cap Fund =
High Conviction + Balanced
Diversification.
Index & Peers are significantly
skewed towards Top 3 names

^Expected portfolio construct

For analysis, funds with minimum 5,000 crs of AUM have been considered as peers out of total 30, which contributes to ~94% of total category AUM.

Source: ICRA, Motilal Oswal Internal Analysis. Data as of Nov'23. Disclaimer: Past performance may or may not be sustained in future. The above data is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy. Aup to 20% of the portfolio may be an exception to the above frameworks. The above construct is based upon our current fund management/ investment strategy. However the same shall be subject to change basis the disclosures made in the SID and KIM of the scheme.

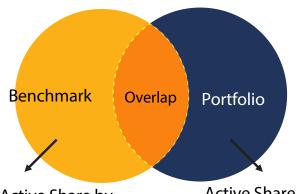
HIGH ACTIVE SHARE IS THE GENESIS OF GOOD ACTIVE FUND MANAGEMENT





What is Active Share?

It is a percentage that represents the proportion of a portfolio's holdings that differ from the benchmark allocation



Active Share by Omission/Underweight

Active Share by Addition/Overweight

Categories of Portfolio Based on Active Share:

- Active Share of ~50% or higher is generally considered Active Management
- Active Share of upto 50% is considered Closet Indexing
- Active Share of ~0% is considered Passive

Categorization of Portfolios based on Active Share

0%

A low active share (closer to 0%) indicates a portfolio that closely mimics its benchmark and engaging in benchmark hugging strategy.

A high active share (closer to 100%) indicates a portfolio that significantly deviates from its benchmark and the portfolio manager is actively managing the portfolio

Managers with high Active Share have potential to outperform their benchmark indices.

Active Share^	No. of Large Cap Mutual Funds
More than 50%	0
Between 0% - 50%	11

No of schemes with active	5 of 5
share >60% at MOAMC	3 01 3

For analysis, funds with minimum 5,000 crs of AUM have been considered out of total 30, which contributes to ~94% of total category AUM.

TOP QUARTILE EQUAL WEIGHT WITHIN INDEX VS INDEX - A VERY LARGE ALPHA OPPORTUNITY





Particulars	20 Years	15 Years	10 Years	5 Years
Top Quartile	75%	72%	64%	69%
Nifty 100 TRI	16%	17%	14%	15%
Alpha	59%	55%	50%	54%

- Top quartile refers to the '25 best performers within Nifty 100 on an annual basis
- Top Quartile stocks within the Nifty 100 have significantly outperformed Nifty 100 TRI across time periods.
 This is suggestive of large alpha opportunities for active managers.
- Motilal Oswal Large Cap Fund aims to identify Top Quartile Nifty 100 stocks and allocate them in equal weight.*
 This should comprise ~80-85% of the fund.
- In addition; the fund aims to identify ~ 5 potential multi-baggers in the listed space / new IPO opportunities
 outside of Top 100 stocks towards which the fund aims to allocate the balance ~15-20% of the fund
- Thus, on an overall basis, the portfolio should consist of ~30 stocks (allocated in equal proportion*)

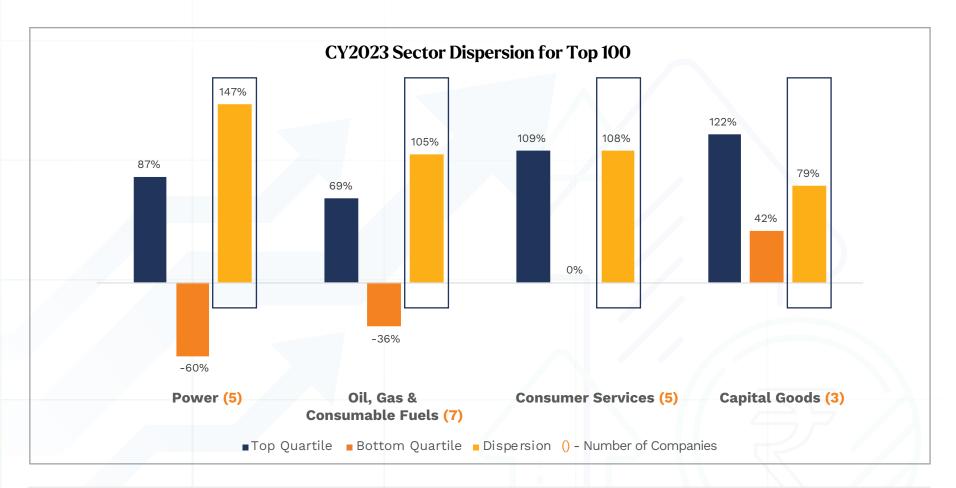
Data as on Dec 23

Source: MOAMC Internal Research, Nifty Indices, Ambit. Methodology: Considered Top 100 stocks by Market Cap every year and Calculated calendar Year return for the same. Top Quartile is Top 25% based on these returns. Average of each stock in the quartiles have been taken for 1 Year Returns. Average of these calendar Year returns have been taken as per the time period. Similarly Average of 1 Year for each period has been taken for the index. *up to 20% of the portfolio may be an exception to the above frameworks. The above construct is based upon our current fund management/ investment strategy. However the same shall be subject to change basis the disclosures made in the SID and KIM of the scheme.

WITHIN SECTOR TOP QUARTILE ALSO A SIGNIFICANT SOURCE OF ALPHA





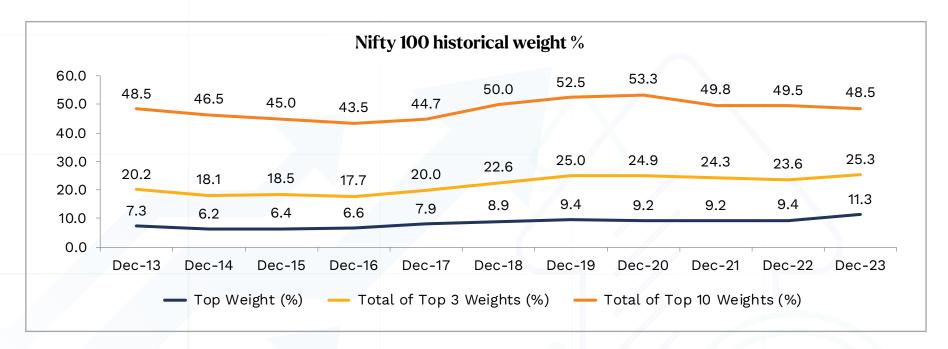


- We can also see a huge dispersion between top & bottom quartile stocks within same sector as well
- While a particular sector might be out of favour, we can still find stocks which can deliver superior returns

TOP 10 STOCKS HAVE HIGH INDEX CONCENTRATION





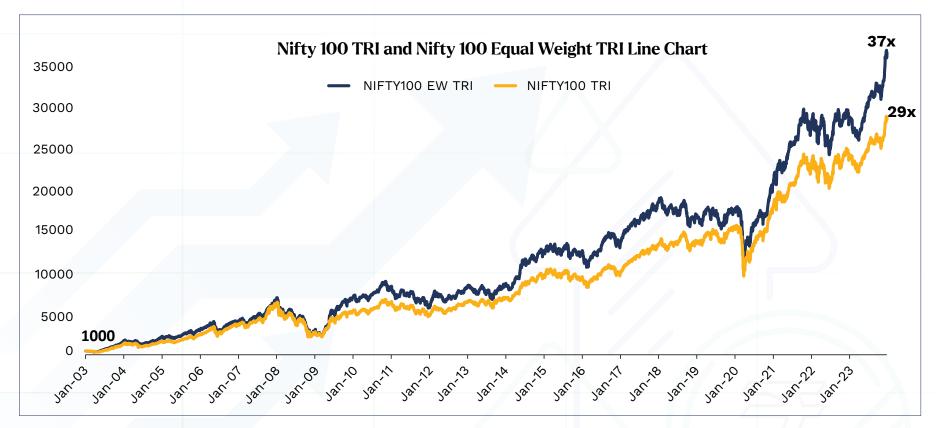


- Index allocation is based on free-float market capitalization resulting into very high Stock Level Concentration for Top 10 Stocks
- Stock selection shall be basis expected return rather than market cap based allocations to generate alpha

EQUAL WEIGHTAGE HELPS IN GENERATING ALPHA







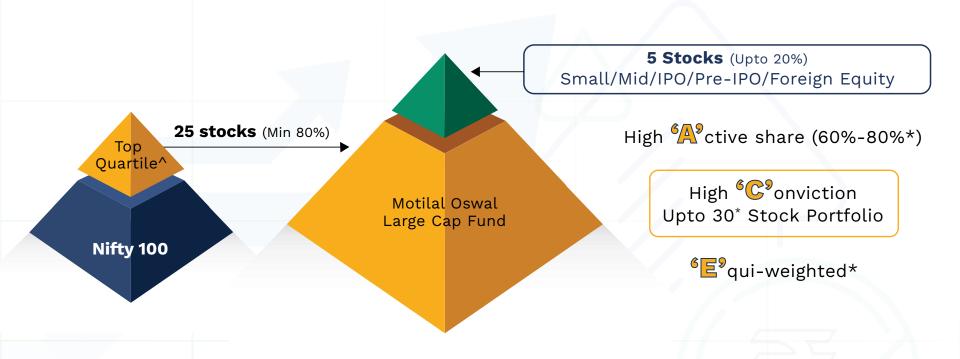
- Large cap index is highly concentrated among the top 10-15 companies which form a higher composition of the index
- However, dispersion in the allocation can help in generating alpha by investing in companies with higher
 expected earnings growth compared to allocating in companies basis their market capitalization

Source: MOAMC Internal Research, Nifty Indices. Past performance may or may not be sustained in future. The above graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy

PORTFOLIO CONSTRUCT: AN A-C-E OFFERING



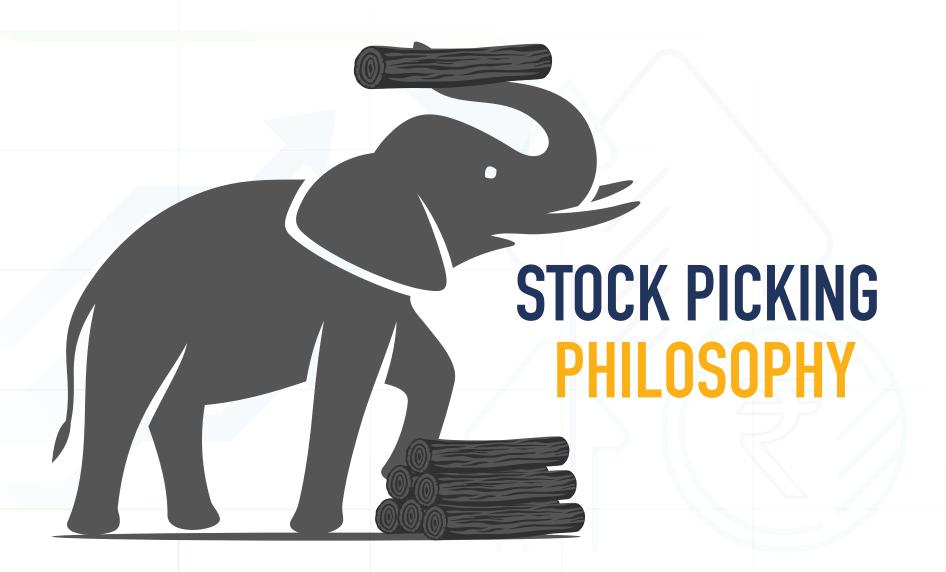




^Top Quartile stocks are based on the expected returns and not based on market cap.

Disclaimer: Past performance may or may not be sustained in future. The above data is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy. *up to 20% of the portfolio may be an exception to the above frameworks. The above construct is based upon our current fund management/ investment strategy. However the same shall be subject to change basis the disclosures made in the SID and KIM of the scheme.











In his book Path To Wealth Through Common Stocks, Phil Fisher says,

in evaluating a common stock, the management is 90%, industry is 9% and all other factors are 1%.



WILEY INVESTMENT CLASSICS "I am an eager reader of whatever Phil has to say, and I recommend him to you." -Warren Buffett Paths Stocks

In the ultimate analysis, it is the management alone which is the 100x alchemist. And it is to those who have mastered the art of evaluating the alchemist that the stock market rewards with gold ... by way of 100x Wealth Creation!

GREAT MANAGEMENT CREATE GREAT BUSINESS: STOCK PICKING BEGINS WITH IDENTIFYING GREAT MANAGEMENT









































Sam Walton

Mark Zukerberg

Phil Knight

James Sinegal













GREAT MANAGEMENT CREATE GREAT BUSINESS: STOCK PICKING BEGINS WITH IDENTIFYING GREAT MANAGEMENT











D*Mart





























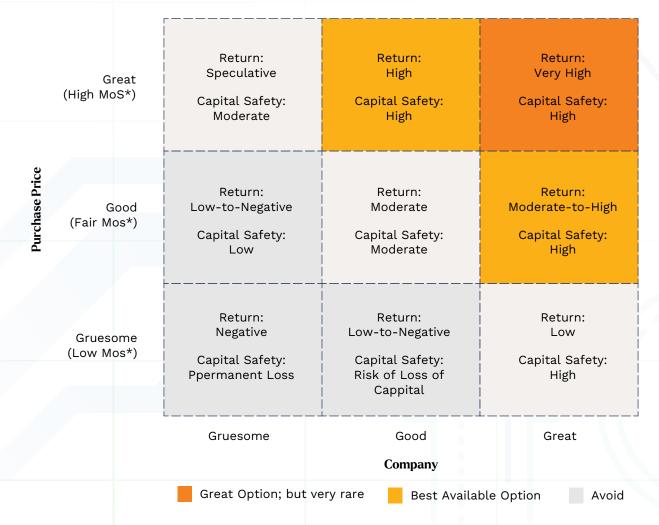








Great, Good and Gruesome, Investment Pay-Off Matrix



Source: MOSL; Wealth Creation Study. Disclaimer: The above graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy. *MoS: Margin of Safety



FUND MANAGER TRACK RECORD



FUND MANAGER TRACK RECORD







Atul Mehra Fund Manager

- Academically, Atul Mehra is a Chartered Financial Analyst (CFA) Charter Holder from the CFA Institute, USA which stands for integrity, ethics and competence and understands that the purpose of finance is, 'to increase wealth and well-being for society'
- He is passionate about markets and has been investing since a young age of 13
- He has investment experience of over 22 years and professional work experience of over 15 years; > 10 years with Motilal Oswal and > 5 years with Edelweiss Capital
- He has a consistent track record of outperforming the benchmark since inception across most of the alternate products he used to handle

AIF Name	Benchmark	Inception Date	Fund	Benchmark	Alpha
Motilal Oswal Equity Opportunities Fund	Nifty 500	14-Jun-19	24.4%	16.7%	7.7%
Motilal Oswal Growth Opportunities Fund - Series II	Nifty 500	20-Apr-21	22.0%	15.1%	6.8%
Motilal Oswal Select Opportunities Fund - Series III	Nifty 500	25-May-21	18.4%	12.6%	5.8%

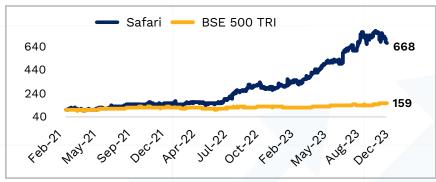
PMS	6M	9M	1 Year	2 Years
Business Opportunity Strategy	24.5%	33.2%	28.1%	17.5%
S&P BSE 500 TRI	14.4%	24.6%	13.4%	12.1%
Alpha	10.1%	8.6%	14.6%	5.5%

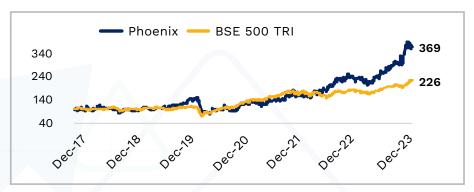
Fund Manager Skin in the Game: The fund manager has all his personal investments in his own funds

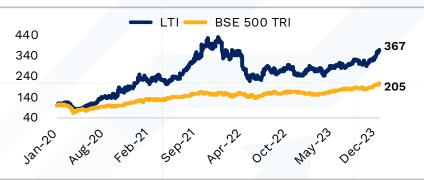
FUND MANAGER'S INVESTMENT STYLE: HIGH QUALITY LARGE-CAPS + MULTI-BAGGERS IN MID-SMALL CAPS

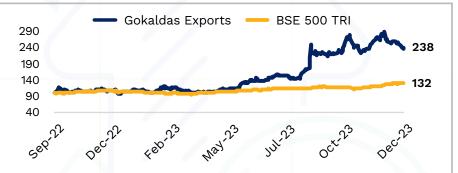










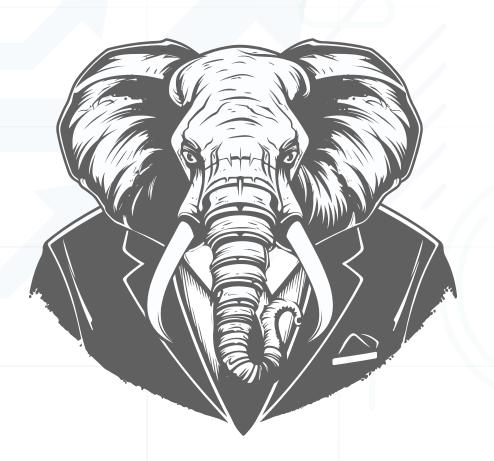


- The fund manager has over the years displayed a track record of building portfolios comprising of high-quality;
 high growth large caps and added good alpha with flavour of mid and small cap
- Some of the key winners in the portfolio include multi-baggers like Safari Industries, Phoenix Mills, L&T Infotech and Gokaldas Exports
- In choosing stocks, the fund manager believes promoter and management quality as a factor is the most important one

Returns basis 1st Purchase in Model Portfolio in Business Opportunities Portfolio Strategy (Rebased to 100); Source: MOAMC Internal Analysis, Data as on 31st Dec'23. Disclaimer: Past performance may or may not be sustained in future. The above graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy. Motilal Oswal Asset Management Company does not guarantee any returns



SPONSOR OVERSIGHT & SKIN IN THE GAME



OVERSIGHT BY EXPERT MANAGEMENT TEAM







Raamdeo Agrawal (Chairman, MOFSL)

- Raamdeo Agrawal is the Co-Founder of Motilal Oswal Financial Services Limited (MOFSL).
- As Chairman of Motilal Oswal Asset Management Company, he has been instrumental in evolving the investment management philosophy and framework.
- He has also authored the Art of Wealth Creation, that compiles insights from 26 years of his Annual 'Wealth Creation Studies'.
- Raamdeo Agrawal is an Associate of Institute of Chartered Accountants of India.



Navin Agarwal (MD&CEO, MOAMC)

- Mr. Navin Agarwal is the Managing Director & CEO of Motilal Oswal Asset Management Company Limited, subsidiary of MOFSL.
- He started his career as an Analyst in 1994, went on to be Head of Research and managed Portfolios till 2000.
- He joined Motilal Oswal Group in 2000 and has been instrumental in building many of the businesses of the group including Institutional Equities, Investment Banking, Home Finance among others.
- He has been a part of the Executive Board that drove business strategy and reviews for all businesses besides capital allocation of the group.



Prateek Agrawal (Executive Director, MOAMC)

- Mr. Prateek Agrawal has long distinguished experience in Asset Management Business, investment banking, advisory services and sell side research.
- Prior to joining Motilal Oswal Asset Management Company Limited, he was associated with ASK Investment Managers Private Limited as Business Head and Chief Investment Officer wherein he has provided leadership to various departments.
- In his earlier role, he worked as Head of Equity with BNP Paribas Mutual Fund & BOI AXA Mutual Fund and Head of Research in SBI Capital Market.

SKIN IN THE GAME – A TRUE WIN-WIN CONSTRUCT





Where the Fund House invests heavily in its own funds along with investors

What is at stake? ~5,800+ Cr

- Skin in the game is the ultimate fiduciary test
- Promoters invest at the same structures as institutional investors
- When interests are aligned benefits and rewards are also aligned
- Commitment by promoter for investment during NFO



FUND MANAGERS







Atul Mehra (Fund Manager)



Rakesh Shetty (Fund Manager)



Ankush Sood (Fund Manager)

For equity component

• Rich Experience: He has investment experience of over 22 years and professional work experience of over 15 years with over 10 years in Motilal Oswal

Past experience:
 Over 5 years of experience with Edelweiss Capital

Academic background:
 Chartered Financial Analyst (CFA) Charter Holder from the CFA Institute, USA

For Debt Component

- Rich Experience:Over 13 years
 - Past experience:

 Zyfin Capital, Derivium Tradition Securities, HDFC Bank, Aldmondz Global Securities and Fullerton India Credit Company.
- Academic background:
 Graduation in Commerce.

For International Equity Component

- Rich Experience: Extensively worked in institutional trading
- Past experience:
 Previously, Motilal Oswal Financial Services where he was primarily responsible for servicing domestic & foreign institutional clients.
- Excellent academic background:
 B.Tech (EXTC); MBA Finance Major

FUND MANAGERS







Santosh Singh (Fund Manager)



Ajay Khandelwal (Fund Manager)



Niket Shah (Fund Manager)

For equity component

- Rich Experience: Mr. Santosh Kumar Singh has over 16 years of experience across his tenure.
- **Experience:** Mr. Singh was associated with Haitong International Securities Ltd. as Head of Research and Lead Analyst where he was responsible for Research product and overall Research strategy. He was also associated with SG Asia Holdings as an analyst and also with Espirito Santo Securities as Lead analyst
- Awards won: Mr. Singh was ranked No.1 analyst in India in the Asia money polls for insurance sector continuously for three years from 2015 to 2017

For Equity Component

- Rich Experience: Over 18 years
- Past experience: Fund Manager in Canara Robeco & BOI AXA Investment Managers with a total experience of 6 years. also worked with BOI AXA as a Research Analyst from 2010-2017.
- Academic background: Master's in Business Administration (MBA) from TAPMI

For Equity Component

- Rich Experience: Over 15 years of experience
- Past experience: Previously, associated with Motilal Oswal Securities Limited as Head of Midcaps Research Worked with Edelweiss Securities and Religare as Research Analyst -Midcaps.
- Excellent academic background: Master's in Business Administration (MBA) in Finance
- Funds Managed: Motilal Oswal Midcap Fund and Motilal Oswal Flexi Cap Fund

FUND FACTS





Name of Scheme	Motilal Oswal Large Cap Fund
Туре	An open ended equity scheme predominantly investing in large cap stocks
Category of Scheme	Large Cap Fund
Investment Objective	The investment objective of the Scheme is to achieve long term capital appreciation by predominantly investing in equity and equity related instruments of large cap companies. However, there can be no assurance that the investment objective of the scheme will be realized.
Benchmark	Nifty 100 TRI
Entry/ Exit Load	Entry: Nil Exit: 1% - If redeemed on or before 15 days from the date of allotment. Nil - If redeemed after 15 days from the date of allotment. A switch-out or a withdrawal shall also be subjected to the Exit Load like any Redemption. No Exit Load will be applicable in case of switch between the Schemes, Motilal Oswal Focused Fund, Motilal Oswal Midcap Fund, Motilal Oswal Flexi Cap Fund, Motilal Oswal Balanced Advantage Fund, Motilal Oswal Equity Hybrid Fund, Motilal Oswal Large and Midcap Fund, Motilal Oswal Multi Asset Fund and other schemes as may be amended by AMC vide its addendum issued in this regard. No Load for switch between Options within the Scheme.
Plans	Regular Plan and Direct Plan
Options (Under each plan)	Dividend (Payout and Reinvestment) and Growth
Minimum Application Amount	₹500/- and in multiples of ₹1/- thereafter
Minimum Redemption Amount	₹500/- and in multiples of ₹1/- thereafter or account balance, whichever is lower.

PRODUCT LABELLING





Name of the scheme

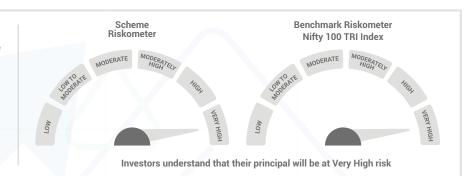
Large Cap Fund (An open-ended equity scheme predominantly investing in large cap stocks)

This product is suitable for investors who are seeking*

Long term capital growth.

Investments in equity and equity related instruments of large cap stocks.

*Investors should consult their financial advisers if in doubt about whether the product is suitable for them.



The product labelling assigned during the NFO is based on internal assessment of the scheme characteristics or model portfolio and the same may vary post NFO when the actual investments are made.

HI-QUALITY HI-GROWTH BENEFIT FROM BOTH

NOSSENS OFFIN

Motilal Oswal's investing process builds Hi-Quality & Hi-Growth portfolios.

Our process. Your success.

THINK EQUITY THINK MOTILAL OSWAL



Mutual Fund investments are subject to market risks, read all scheme related documents carefully.

RISK FACTORS





Risks associated with investing in Equities

Equity and Equity related instruments on account of its volatile nature are subject to price fluctuations on daily basis. The volatility in the value of the equity and equity related instruments is due to various micro and macro-economic factors affecting the securities markets. This may have adverse impact on individual securities /sector and consequently on the NAV of Scheme. The inability of the Scheme to make intended securities purchases due to settlement problems could cause the Scheme to miss certain investment opportunities as in certain cases, settlement periods may be extended significantly by unforeseen circumstances

Asset Class Risk

The returns from the types of securities in which the Scheme invests may underperform from the various general securities markets or different asset classes. Different types of securities tend to go through cycles of out-performance and under-performance in comparison with the general securities markets.

Interest Rate Risk

Changes in interest rates will affect the Scheme's Net Asset Value. The prices of securities usually increase as interest rates decline and usually decrease as interest rates rise. The extent of fall or rise in the prices is guided by duration, which is a function of the existing coupon, days to maturity and increase or decrease in the level of interest rate.

Liquidity or Marketability Risk

This refers to the ease at which a security can be sold at or near its true value. The primary measure of liquidity risk is the spread between the bid price and the offer price quoted by a dealer. Liquidity risk is characteristic of the Indian fixed income market. Trading Volumes, settlement periods and transfer procedures may restrict the liquidity of the investments made by the Scheme. Different segments of the Indian financial markets have different settlement periods and such period may be extended significantly by unforeseen circumstances leading to delays in receipt of proceeds from sale of securities.

Disclaimers: Please refer to SID & KIM of the scheme for more details.

DISCLAIMER





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Statutory Details: Constitution: Motilal Oswal Mutual Fund has been set up as a trust under the Indian Trust Act, 1882. Trustee: Motilal Oswal Trustee Company Limited. Investment Manager: Motilal Oswal Asset Management Company Ltd. (CIN: U67120MH2008PLC188186) Sponsor: Motilal Oswal Financial Services Ltd.

Mutual fund investments are subject to market risks, read all scheme related documents carefully.

Thank You



THINK EQUITY. THINK MOTILAL OSWAL.