ICICI Securities – Retail Equity Research

Supreme Industries (SUPIND)

CMP: ₹ 2190

Target: ₹ 2600 (19%)

Target Period: 12 months

BUY

ICI direc





About the stock: Supreme Industries (SIL) is India's leading plastic processing company with a presence in four major segments including piping systems, packaging products, industrial products & consumer product category with revenue contribution of 63%,16%, 16% & 5%, respectively.

- Market leader in the PVC pipe industry with a value market share of 15%
- Robust balance sheet with RoE & RoCE of 24% & 27% (five-year average), respectively, with stringent working capital policy

Q2FY23 Results: Above expectations topline growth, inventory losses drag margin

- SIL reported revenue growth of 8.2% YoY (vs. I-direct estimate: -6%) to ₹ 2086.6 crore led by ~9% volume growth. Piping segment volume, value was up 9.3%, 2.2% YoY, respectively
- Gross margins came in lower by 830 bps YoY (down 324 bps QoQ) due to inventory losses amid a sharp fall in PVC prices. A steep fall in gross margin as well as rise in other expenses dragged EBITDA margin down by 906 bps YoY (down 514 bps QoQ) to 7.1%
- PAT declined 64.1% YoY to ~₹ 82 crore, tracking lower EBITDA

What should investors do? SIL's share price has given 88% return in the past five years.

We maintain our BUY rating on the stock

Target Price and Valuation: We value the stock at 32x P/E FY24E EPS and revise our target price to ₹ 2600.

Key triggers for future price performance:

- The government's flagship 'Nal Se Jal' scheme (with an outlay of ~₹ 3 lakh crore over the next five years) is a big booster for the domestic plastic piping industry over the long term
- Rising contribution of value added product in overall topline (increased from 35% in FY18 to ~38% in FY22) to keep EBITDA margin elevated
- The company is planning a capex of ₹ 700 crore in FY23E to increase manufacturing facility by 11% YoY to ~8 lakh tonnes
- Model revenue CAGR of 12% led by 17% volume CAGR over FY22-24E

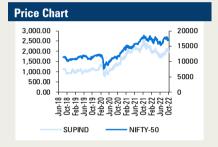
Alternate Stock Idea: We also like Polycab India in our coverage.

- Polycab is the market leader in the wire & cable business with organised market share of 22-24%. In the FMEG segment, it is growing through new product launches and dealer addition across India. It has a robust b/s with a three-year average RoE, RoCE of 18%, 22%, respectively
- BUY with a target price of ₹ 3300



Particulars	
Particular	Amount
Market Capitalization (₹ Crore)	27,818.9
Total Debt (FY22) (₹ Crore)	0.0
Cash & Invest. (FY22) (₹ Crore)	526.4
EV (₹ Crore)	27,292.5
52 week H/L	2500/1666
Equity capital (₹ Crore)	25.4
Face value (₹)	2.0

Sharel	nolding	patter	n		
(in %)	Sep-21	Dec-21	Mar-22	Jun-22	Sep-22
Promoter	48.9	48.9	48.9	48.9	48.9
FII	10.4	16.2	16.2	15.8	16.3
DII	25.3	19.7	19.7	19.7	19.2
Others	15.4	15.2	15.3	15.7	15.7



Recent Event & Key risks

- Capex of ₹ 700 crore for FY23
- Key Risk: (i) Lower volume offtake from agri segment (ii) Sharp volatility in PVC prices may lead to higher inventory losses

Research Analyst

Sanjay Manyal sanjay.manyal@icicisecurities.com

Hitesh Taunk hitesh.taunk@icicisecurities.com

Ashwi Bhansali ashwi.bhansali@icicisecurities.com

key rinancial Summary								
(₹ Crore)	FY19	FY20	FY21	FY22	5Yr CAGR (FY17-22E)	FY23E	FY24E	2Yr CAGR (FY22-24E)
Net Sales	5612.0	5511.5	6357.1	7772.8	11.7	9069.1	9731.6	11.9
EBITDA	784.6	834.5	1284.3	1242.1	10.3	1158.8	1486.0	9.4
EBITDA Margin (%)	14.0	15.1	20.2	16.0		12.8	15.3	
Net Profit	448.6	467.4	978.1	968.5	17.7	801.7	1021.8	2.7
EPS (₹)	35.3	36.8	77.0	76.2		63.1	80.4	
P/E (x)	62.0	59.5	28.4	28.7		34.7	27.2	
Price/Book (x)	12.9	12.3	8.8	7.2		7.1	6.4	
Mcap/Sales (x)	5.0	5.0	4.4	3.6		3.1	2.9	
RoE (%)	18.7	20.7	30.9	25.2		20.5	23.6	
RoCE (%)	25.0	22.2	33.1	25.9		22.6	27.1	

Key takeaways of recent quarter & conference call highlight

Q2FY23 Results: Satisfactory volume growth in difficult business environment

- Despite a higher base, SIL reported revenue growth of 8.2% YoY to ₹ 2086.6 crore in Q2FY23, led by ~9% volume growth. On a three-year basis, consolidated revenue grew at a CAGR of 18% led by revenue growth across piping, industrial and packaging segments
- In Q2FY23, piping segment revenue grew marginally by 2.2% YoY to
 ~₹ 1295 crore led by ~9% volume growth. Volume growth was led by
 higher demand from housing and infrastructure sector. However,
 realisations were affected due to sharp fall in PVC prices
- Packaging & industrial segments also witnessed strong demand traction in Q2FY23. However, demand for consumer products was impacted by lower demand for furniture products. Packaging and industrial segment reported revenue growth of 3% and 19.2%, to ~₹ 328 crore and ~₹ 335 crore, respectively. Consumer product revenue remained flat YoY at ~₹ 112 crore
- Gross margin declined 830 bps YoY, mainly due to inventory losses amid sharp correction in PVC prices. EBITDA margin fell 906 bps YoY to 7.1% as a result of sharp fall in gross margin as well as increase in other expenses such as power & fuel and freight costs
- Segment wise, EBIT margin of piping segment, packaging and consumer products segments declined 1027 bps, 262 bps and 193 bps YoY to 1.9%, 6.4% and 14.3%, respectively. Industrial segment EBIT margin increased 145 bps YoY to 9%
- PAT declined 64% YoY to ₹82 crore, tracking lower EBITDA margin

Q2FY23 Earnings Conference Call highlights

Plastic piping system

- In Q2FY23, piping segment volume growth was led by strong demand from housing and infrastructure segment
- Demand from housing side is robust from both rural and urban areas
- In H2FY23, the management expects piping demand from agriculture segment to rise sharply
- The management expects 25% volume growth in piping segment in FY23

Industrial products

- The management expects demand for industrial products to improve as a result of higher demand for white goods and home appliances
- The material handling division is continuously focusing on expanding its customer base, introducing new products and also investing in new machines and moulds

Packaging products

- On the protective packaging division front, the company is focusing on introducing new products. Demand for consumer products, sports goods, yoga mats and kids puzzle & toys is strong. Export markets have witnessed positive growth as well
- SIL's performance in the packaging film division is witnessing strong demand for exports from Middle East, Africa and Europe. The management expects capacity in this division to be fully utilised in the near term and would require further expansion
- The cross laminated films business is showing an improved performance with increase in business of made-up products and penetrating in many

export markets. The division has introduced several products while the management has given volume growth guidance of 10% for FY23

Consumer products (furniture)

 In Q2FY23, demand for furniture products was subdued. Due to steep price correction in polypropylene prices, there was destocking by distributors

Margins

- Margins were impacted in Q2FY23 as a result of inventory losses. Inventory loss for H1FY23 was in the range of ₹ 200-250 crore. Out of this, majority loss is attributable to Q2FY23
- PVC prices have fallen by ₹ 61 from April to October (from ₹ 140 to ₹ 79). In
 October, 2022, the fall in PVC price was ₹ 7. According to the management,
 there is not much room for further drop in PVC prices. Hence, we expect
 margins to pick up in Q3 and Q4FY23
- The benefit of falling raw material prices was passed on to customers with no lag

Others

- The management has increased its guidance of overall volume growth to 20% YoY vis-a-vis 15% earlier led by piping segment volume growth of 25% YoY. The management expects a turnover of ~₹ 9000 crore and EBITDA margin in the range of 12.5-13% for FY23
- SIL has an optimistic demand outlook due to better performance in exports, declining raw material prices, strong demand from agri side and anticipation of declining inflation
- The company launched several new products across segments in Q2FY23
- SIL has received repeat as well as new orders for its LPG cylinders. The
 division is running at full capacity and is primarily catering to the order
 received from Indian Oil Corporation. The company is unable to take up new
 orders due to full capacity utilisation and is working on doubling the capacity
 by December 2022
- PVC based products contribute ~80% to overall sales volume while the rest is contributed by HDPE, CPVC, PP
- The company's capex plan of ₹ 700 crore for FY23 including carry forward commitment of ₹ 280 crore is progressing with a little delay from the envisaged schedule
- The management has guided for capacity addition of ~80,000 MT in FY23.
 The capacity will be fully operational from FY24 onwards

Exhibit 1: Peer	comp	ariso	n																						
Company	Мсар	Mcap Revenue				E	EBITDA margin PAT					Ţ		RoCE					Ro	E		PE			
Company	₹cr	FY21	FY22	FY23E	FY24E	FY21	FY22	FY23EF	Y24E	FY21	FY22 F	Y23E	Y24E	FY21	FY22F	Y23EF	/24E	FY21	FY22F	Y23 ⊞ `	Y24E	FY21	Y22	FY23E	FY24E
Supreme Ind	27,819	6357	7773	9069	9732	20	16	13	15	978	968	802	1022	33	26	23	27	31	25	20	24	28	29	35	27
Astral	41,121	3176	4394	5625	6569	20	17	15	17	408	490	517	722	28	27	25	29	22	21	20	23	101	84	79	57

Source: BSE, ICICI Direct Research

Supreme Industries' Q2FY23 performance was weak on the EBITDA margin front. Inventory losses amid sharp fall in the PVC prices (fall by 40% from April 2022) has dragged consolidated EBITDA margin down to 7.1% (vs. ~15% pre-Covid margin). We cut our FY23 EBITDA margin estimate by 180 bps YoY to 12.8% (factoring in sharp fall in Q2FY23 EBITDA margin). We believe, EBITDA margins will bottom out in FY23 and be back to its pre-Covid level by FY24 onwards supported by stable PVC prices, new product launches in the value added product segment and improved operating leverage. On the revenue front, Q2FY23 piping segment volume growth of 9% was much ahead of our estimate of a decline by ~2%. The management expects strong demand of piping products from H2FY23 led by recovery in the rural demand. We believe SIL's piping segment will report a volume CAGR of 19% over FY22-24E supported by revival in agri, housing and infrastructure pipe demand. We believe government sponsored schemes such as Nal Se Jal Mission, Swatch Bharat Abhiyan, sanitation, affordable housing, can be the key catalysts for SIL's volume growth. We build in revenue, earnings CAGR of 12%, 3%, respectively, over FY22-24E led by piping segment revenue CAGR of 12%. We maintain our BUY rating on the stock considering strong growth outlook in the company's core business and robust balance sheet condition. We value the stock at 32x PE of FY24E EPS and revise our target price to ₹ 2600/share.

Exhibit 2: Variance	Analysis						
	Q2FY23	Q2FY23E	Q2FY22	YoY (%)	Q1FY23	QoQ (%)	Comments
Revenue	2,086.6	1,816.9	1,928.5	8.2	####	-5.4	Topline growth led by \sim 9% volume growth in Q2
Other Income	5.5	5.0	4.1	35.0	4.6	21.3	
Raw Material Exp	1,564.8	1,290.0	1,289.9	21.3	1,589.9	-1.6	Sharp decline in gross margin (down by 830 bps YoY) owing to inventory losses
Cost of traded goods	37.4	27.3	30.8	21.3	32.5	15.0	
Employee Exp	88.2	81.8	86.6	1.9	91.0	-3.0	
Other expenditure	249.1	185.3	210.5	18.4	223.7	11.3	
EBITDA	147.1	232.6	310.8	-52.7	268.9	-45.3	
EBITDA Margin (%)	7.1	12.8	16.1	-906 bps	12.2	-514 bps	Sharp fall in EBITDA margin attributable to decline in gross
Depreciation	64.9	57.8	57.1	13.5	61.7	5.1	
Interest	1.2	0.9	0.7	76.5	1.6	-26.4	
PBT	86.6	178.8	257.1	-66.3	210.2	-58.8	
Total Tax	23.1	46.1	67.5	-65.7	54.3	-57.4	
Profit from associates	18.6	43.0	39.1	-52.5	58.0	-68.0	Profit from associcate has declined as a result of lower profit of Surpeme Petrochem
PAT	82.0	175.7	228.7	-64.1	213.9	-61.6	PAT declined sharply due to lower EBITDA margin
Key Metrics							
Plastic Piping	1,294.7	1,173.7	1,267.0	2.2	1,463.0	-11.5	Segment volume increased by $\sim\!9\%$ YoY led by pick-up in rural demand and new product launch
Packaging Products	327.8	280.2	277.0	18.3	326.0	0.6	Segment volume up \sim 3% YoY supported by new launches in protective packaging segment and export execution in the performance packaging products
Industrial Products	334.9	251.7	253.0	32.4	302.0	10.9	Segment volume up 19% YoY led by strong demand from consumer durable and material handling segments
Consumer Products	111.9	111.2	111.0	0.8	96.0	16.6	Segment volume declined $\sim\!8\%$ YoY dragged by lower volume offtake amid volatile PVC prices

Source: Company, ICICI Direct Research

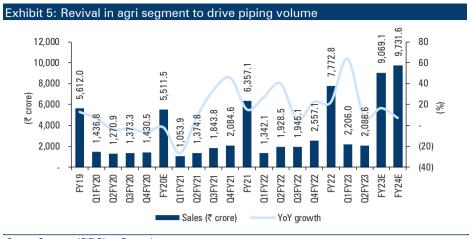
Exhibit 3: Cha	inge in es	timates					
(₹ Crore)		FY23E			FY24E		Comments
	Old	New	% Chg	Old	New	% Chg	
Revenue	8,721.8	9,069.1	4.0	9,633.9	9,731.6	1.0	We tweak our revenue estimates upward by factoring in management guidance of 25% volume growth for FY23E. We build in revenue CAGR of \sim 12% over FY22-24E led by volume CAGR of 17%
EBITDA	1,272.3	1,158.8	(8.9)	1,472.1	1,486.0	0.9	
EBITDA Mar %	14.6	12.8	-182bps	15.3	15.3	-3bps	We cut our EBITDA margin estimate for FY23 factoring in Ω2FY23 EBITDA margin decline. We believe margin recovery will start from FY24E onwards
PAT	992.7	801.7	(19.2)	1,130.5	1,021.8	(9.6)	We revise our profit from associates estimates downwards factoring in Q2FY23 performance
EPS (₹)	78.1	63.1	(19.2)	89.0	80.4	(9.6)	

Source: Company, ICICI Direct Research

Exhibit 4: Ass	umption							
(%)		Cı	urrent			Ear	lier	Comments
(70)	FY20	FY21	FY22	FY23E	FY24E	FY23E	FY24E	
Plastic Piping	8.6	19.0	23.1	13.5	8.1	11.0	12.1	We model revenue CAGR of $\sim\!11\%$ led by $\sim\!19\%$ volume CAGR in FY22-24E, supported by revival in agri demand
Packaging	(7.9)	7.8	16.9	21.6	8.0	14.0	9.6	We build in packaging segment volume CAGR at 11% in FY22-24E supported by strong demand of performance and protective packaging products
Industrial	(24.0)	13.1	34.6	25.8	7.5	8.2	9.0	We model segment volume CAGR of 16% led by strong demand from material handling and other consumer durable segment
Furniture*	(4.0)	(7.6)	14.1	19.9	-0.3	1.7	11.1	We model segment volume CAGR of \sim 9% mainly on a favourable base

Source: Company, ICICI Direct Research *Consumer Products

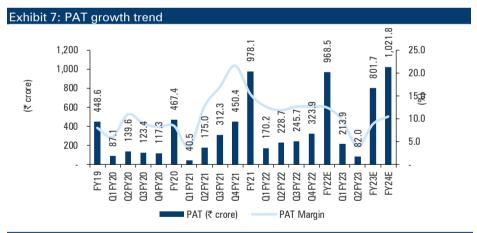
Financial story in charts....



Source: Company, ICICI Direct Research



Source: Company, ICICI Direct Research



Source: Company, ICICI Direct Research

Financial summary

Exhibit 8: Profit and loss s	tatement			₹ crore
(Year-end March)	FY21	FY22	FY23E	FY24E
Net Sales	6357.1	7772.8	9069.1	9731.6
Growth (%)	15.3	22.3	16.7	7.3
Other Income	16.9	20.0	21.5	23.3
Total Revenue	6374.0	7792.8	9090.7	9754.8
Expenditure				
Raw Material Expenses	3764.4	5428.9	6356.2	6485.7
Cost of goods traded	123.6	136.5	165.5	97.3
Employees cost	310.4	345.3	370.7	449.1
Other Expenditure	724.0	832.3	1019.2	1213.5
Total Operating Exp	5072.8	6530.7	7910.3	8245.6
Operating Profit (EBITDA)	1284.3	1242.1	1158.8	1486.0
Growth (%)	53.9	-3.3	-6.7	28.2
Depreciation	212.8	229.5	262.1	282.2
Interest	22.1	5.2	7.2	17.5
PBT after Excep Items	1066.2	1027.4	911.1	1209.5
Total Tax	234.1	263.3	236.1	307.5
PAT before MI	832.2	764.1	675.0	902.0
Profit from Associates	146.0	204.4	126.7	119.8
Reported PAT	978.1	968.5	801.7	1021.8

Source: Company, ICICI Direct Research

Exhibit 9: Cash flow statement			;	₹ crore
(Year-end March)	FY21	FY22	FY23E	FY24E
Profit/(Loss) after taxation	978.1	968.5	801.7	1021.8
Add: Depreciation & Amortization	212.8	229.5	262.1	282.2
Add: Interest Paid	22.1	5.2	7.2	17.5
C/F bef working cap changes				
Net Increase in Current Assets	83.4	-644.5	-376.7	-169.9
Net Increase in Current Liabilities	209.1	19.1	187.0	87.4
Net cash flow from operating Act	1505.5	577.8	881.2	1239.0
(Inc)/Dec in Other Investments	-129.3	-139.3	-33.0	-50.0
(Purchase)/Sale of Fixed Assets	-277.4	-387.3	-600.0	-350.0
Net Cash flow from Investing Act	-461.3	-513.8	-653.3	-410.4
Proceeds/(Rep) of debt	-410.3	-0.6	10.0	50.0
(Payment) of Div & Div Tax	-279.0	-365.8	-457.3	-609.7
Net Cash flow from Financing Act	-502.6	-299.1	-728.3	-577.2
Net Cash flow	541.6	-235.1	-500.4	251.5
Cash & Cash Equ at the begin.	219.9	761.5	526.4	26.0
Cash & Cash Equ at the end	761.5	526.4	26.0	277.5

Source: Company, ICICI Direct Research

Exhibit 10: Balance sheet				₹ crore
(Year-end March)	FY21	FY22	FY23E	FY24E
Equity Capital	25.4	25.4	25.4	25.4
Reserve and Surplus	3143.8	3819.0	3889.5	4301.6
Total Shareholders funds	3169.2	3844.4	3914.9	4327.0
Total Debt	0.6	0.0	10.0	60.0
Deferred Tax Liability	91.9	90.4	90.4	90.4
Total Liabilities	3291.7	3986.3	4066.7	4528.8
Gross Block	3554.6	3838.1	4438.1	4788.1
Accumulated Depreciation	1840.1	2069.6	2331.7	2613.9
Net Block	1714.5	1768.6	2106.5	2174.2
Capital WIP	50.8	154.6	154.5	154.5
Total Fixed Assets	1765.3	1923.2	2261.0	2328.7
Other Investments	336.6	475.9	508.9	558.9
Inventory	760.8	1260.2	1470.3	1577.7
Debtors	389.8	466.8	596.3	639.9
Loans and Advances	153.8	221.9	258.9	277.9
Cash	761.5	526.4	26.0	277.5
Total Current Assets	2065.9	2475.3	2351.6	2773.0
Creditors	646.2	794.0	919.3	986.5
Provisions	29.8	32.0	63.0	67.6
Total Current Liabilities	990.6	1009.7	1196.6	1284.1
Net Current Assets	1075.3	1465.6	1155.0	1488.9
Long term loans and advances	114.5	121.6	141.9	152.3
Total Asset	3291.7	3986.3	4066.7	4528.8

Source: Company, ICICI Direct Research

Exhibit 11: Key ratios				₹ crore
(Year-end March)	FY21	FY22	FY23E	FY24E
Per share data (₹)				
EPS	77.0	76.2	63.1	80.4
Cash EPS	93.8	94.3	83.7	102.7
BV per share	249.5	302.6	308.2	340.6
DPS	22.0	28.8	36.0	48.0
Operating Ratios (%)				
EBITDA Margin	20.2	16.0	12.8	15.3
PAT Margin	15.4	12.5	8.8	10.5
Turnover Days				
Inventory Days	43.7	59.2	59.2	59.2
Debtor Days	22.4	21.9	24.0	24.0
Creditor Days	37.1	37.3	37.0	37.0
Return Ratios (%)				
RoNW	30.9	25.2	20.5	23.6
RoCE	33.1	25.9	22.6	27.1
RoIC	40.0	30.1	22.7	28.8
Valuation Ratios (x)				
P/E	28.4	28.7	34.7	27.2
EV / EBITDA	21.1	22.0	24.0	18.6
EV / Net Sales	4.3	3.5	3.1	2.8
Market Cap / Sales	4.4	3.6	3.1	2.9
Price to Book Value	8.8	7.2	7.1	6.4
Solvency Ratios				
Debt / EBITDA	0.0	0.0	0.0	0.0
Debt / Equity	0.0	0.0	0.0	0.0
Current Ratio	1.9	2.4	2.4	2.4
Quick Ratio	0.8	0.8	0.9	0.9

Source: Company, ICICI Direct Research

Exhibit 12: ICICI Direct coverage universe (Consumer Discretionary)																								
Sector / Company	CMP (₹)	TD/₹\	Rating	M Cap		EPS	(₹)			P/E	(x)		ı	EV/EBI1	TDA (x)			RoC	E (%)			RoE	(%)	
Sector / Company	CIVIF (X)	IF(X)	natiliy	(₹ Cr)	FY21	FY22	FY23E	FY24E	FY21	FY22	FY23E	Y24E	FY21	FY22	FY23E	FY24E	FY21	FY22	FY23E	FY24E	FY21	FY22	FY23E	FY24E
Asian Paints (ASIPAI)	3,132	3,685	Buy	3,00,359	33.4	32.2	40.8	54.2	93.7	97.4	76.7	57.8	60.9	61.9	51.1	39.3	29.6	27.1	32.5	38.7	25.0	23.0	27.3	32.1
Berger Paints (BERPAI)	592	740	Hold	57,501	7.4	8.6	9.9	12.3	79.9	69.0	59.7	48.1	48.2	43.4	38.0	31.3	24.9	23.3	27.6	31.0	21.3	21.2	25.2	27.7
Kansai Nerolac (KANNER)	485	560	Hold	26,138	9.8	6.9	11.6	13.4	49.3	69.8	41.9	36.2	31.0	40.3	26.1	22.4	17.2	12.1	19.5	21.1	13.2	9.2	14.7	15.6
Pidilite Industries (PIDIND)	2,623	3,010	Hold	1,33,196	22.2	23.8	27.8	39.9	118.3	110.4	94.3	65.7	79.0	72.0	63.0	44.8	23.8	22.2	23.9	30.0	20.2	18.8	20.2	25.0
Sheela Foam (SHEFOA)	2,801	3,650	BUY	13,663	48.7	44.5	51.8	65.9	57.5	62.9	54.1	42.5	37.8	44.0	37.6	29.8	24.3	18.0	19.6	22.6	20.1	15.6	16.4	18.8
Bajaj Electricals (BAJELE)	1,171	1,340	BUY	13,449	16.5	10.8	21.0	31.7	71.0	108.1	55.7	37.0	45.1	53.4	36.8	25.7	15.1	13.5	19.6	24.2	10.7	7.8	14.4	18.3
Crompton Greaves(CROGR)	364	415	Hold	22,816	9.8	9.2	8.9	11.1	37.0	39.4	40.8	32.8	30.2	29.7	26.3	21.8	34.4	16.2	16.6	20.5	31.9	24.0	21.7	23.4
Havells India (HAVIND)	1,219	1,565	Buy	76,346	16.7	19.1	17.6	27.1	73.2	63.9	69.1	45.1	48.0	42.2	46.0	31.3	24.9	23.7	23.0	33.8	20.1	20.0	19.4	28.7
Polycab India (POLI)	2,765	3,300	Buy	41,321	59.3	61.4	76.3	86.8	46.6	45.0	36.2	31.8	36.4	31.8	23.2	20.5	20.6	20.2	24.7	23.8	17.9	15.6	18.4	18.0
Symphony (SYMLIM)	836	1,215	Hold	5,848	15.3	17.3	26.1	34.8	54.7	48.3	32.0	24.0	40.8	35.2	24.6	18.5	15.2	15.9	24.5	29.0	14.9	14.4	23.6	27.4
V-Guard Ind (VGUARD)	258	285	Hold	11,050	4.7	5.3	5.3	7.1	54.7	48.4	48.5	36.4	34.5	32.5	31.4	23.6	23.9	21.2	23.4	27.8	16.7	16.2	17.7	21.2
Voltas Ltd (VOLTAS)	892	1,075	Hold	29,501	16.0	15.3	18.8	25.1	55.8	58.3	47.3	35.6	45.3	42.3	35.1	26.7	15.0	14.0	17.5	20.3	10.6	9.2	12.6	14.9
Amber Enterprises (AMBEN)	2,068	2,395	Hold	6,968	24.7	33.0	45.7	73.7	83.7	62.6	45.2	28.1	31.4	26.6	20.9	15.4	7.7	6.8	10.2	13.2	5.2	6.4	8.7	12.3
Dixon Technologies (DIXTEC)	4,512	4,730	Buy	26,779	27.3	32.1	57.9	85.4	165.5	140.7	77.9	52.9	93.4	71.0	43.8	32.0	23.5	17.7	27.8	31.5	21.7	19.1	31.8	34.2
Supreme Indus (SUPIND)	2,190	2,600	Buy	27,819	77.0	76.2	63.1	80.4	28.4	28.7	34.7	27.2	21.1	22.0	24.0	18.6	33.1	25.9	22.6	27.1	30.9	25.2	20.5	23.6
Astral Ltd (ASTPOL)	2,047	2,650	Hold	41,121	20.3	24.4	25.8	35.9	100.7	83.9	79.5	57.0	63.1	53.7	47.3	36.0	27.5	26.6	25.5	29.3	21.5	21.0	19.6	23.1
Time Techno (TIMTEC)	103	125	BUY	2,329	4.8	8.5	10.1	13.1	21.6	12.1	10.2	7.9	7.5	6.1	5.2	4.4	8.7	11.3	12.8	14.6	5.7	9.3	10.7	12.5
Moldtek Packaging (MOLPLA)	909	935	Hold	3,023	17.2	20.4	24.3	30.9	52.9	44.6	37.5	29.5	33.0	25.4	21.3	17.1	20.1	18.6	26.1	26.5	18.7	13.9	22.6	22.8

Source: Company, ICICI Direct Research

RATING RATIONALE

ICICI Direct endeavours to provide objective opinions and recommendations. ICICI Direct assigns ratings to its stocks according to their notional target price vs. current market price and then categorizes them as Buy, Hold, Reduce and Sell. The performance horizon is two years unless specified and the notional target price is defined as the analysts' valuation for a stock

Buy: >15%

Hold: -5% to 15%;

Reduce: -15% to -5%;

Sell: <-15%



Pankaj Pandey

Head - Research

pankaj.pandey@icicisecurities.com

ICICI Direct Research Desk, ICICI Securities Limited, 1st Floor, Akruti Trade Centre, Road No 7, MIDC, Andheri (East) Mumbai – 400 093 research@icicidirect.com

ANALYST CERTIFICATION

I/We, Sanjay Manyal, MBA (Finance), Hitesh Taunk, MBA (Finance) and Ashwi Bhansali, MBA Research Analysts, authors and the names subscribed to this report, hereby certify that all of the views expressed in this research report accurately reflect our views about the subject issuer(s) or securities. We also certify that no part of our compensation was, is, or will be directly or indirectly related to the specific recommendation(s) or view(s) in this report. It is also confirmed that above mentioned Analysts of this report have not received any compensation from the companies mentioned in the report in the preceding twelve months and do not serve as an officer, director or employee of the companies mentioned in the report.

Terms & conditions and other disclosures:

ICICI Securities Limited (ICICI Securities) is a full-service, integrated investment banking and is, inter alia, engaged in the business of stock brokering and distribution of financial products.

ICICI Securities is Sebi registered stock broker, merchant banker, investment adviser, portfolio manager and Research Analyst. ICICI Securities is registered with Insurance Regulatory Development Authority of India Limited (IRDAI) as a composite corporate agent and with PFRDA as a Point of Presence. ICICI Securities Limited Research Analyst SEBI Registration Number – INH000000990. ICICI Securities Limited SEBI Registration is INZ000183631 for stock broker. ICICI Securities is a subsidiary of ICICI Bank which is India's largest private sector bank and has its various subsidiaries engaged in businesses of housing finance, asset management, life insurance, general insurance, venture capital fund management, etc. ("associates"), the details in respect of which are available on www.icicibank.com.

ICICI Securities is one of the leading merchant bankers/ underwriters of securities and participate in virtually all securities trading markets in India. We and our associates might have investment banking and other business relationship with a significant percentage of companies covered by our Investment Research Department. ICICI Securities and its analysts, persons reporting to analysts and their relatives are generally prohibited from maintaining a financial interest in the securities or derivatives of any companies that the analysts cover.

Recommendation in reports based on technical and derivative analysis centre on studying charts of a stock's price movement, outstanding positions, trading volume etc as opposed to focusing on a company's fundamentals and, as such, may not match with the recommendation in fundamental reports. Investors may visit icicidirect.com to view the Fundamental and Technical Research Reports.

Our proprietary trading and investment businesses may make investment decisions that are inconsistent with the recommendations expressed herein

ICICI Securities Limited has two independent equity research groups: Institutional Research and Retail Research. This report has been prepared by the Retail Research. The views and opinions expressed in this document may or may not match or may be contrary with the views, estimates, rating, and target price of the Institutional Research.

The information and opinions in this report have been prepared by ICICI Securities and are subject to change without any notice. The report and information contained herein is strictly confidential and meant solely for the selected recipient and may not be altered in any way, transmitted to, copied or distributed, in part or in whole, to any other person or to the media or reproduced in any form, without prior written consent of ICICI Securities. While we would endeavour to update the information herein on a reasonable basis, ICICI Securities is under no obligation to update or keep the information current. Also, there may be regulatory, compliance or other reasons that may prevent ICICI Securities from doing so. Non-rated securities indicate that rating on a particular security has been suspended temporarily and such suspension is in compliance with applicable regulations and/or ICICI Securities policies, in circumstances where ICICI Securities might be acting in an advisory capacity to this company, or in certain other circumstances.

This report is based on information obtained from public sources and sources believed to be reliable, but no independent verification has been made nor is its accuracy or completeness guaranteed. This report and information herein is solely for informational purpose and shall not be used or considered as an offer document or solicitation of offer to buy or sell or subscribe for securities or other financial instruments. Though disseminated to all the customers simultaneously, not all customers may receive this report at the same time. ICICI Securities will not treat recipients by virtue of their receiving this report. Nothing in this report constitutes investment, legal, accounting and tax advice or a representation that any investment or strategy is suitable or appropriate to your specific circumstances. The securities discussed and opinions expressed in this report may not be suitable for all investors, who must make their own investment decisions, based on their own investment objectives, financial positions and needs of specific recipient. This may not be taken in substitution for the exercise of independent judgment by any recipient. The recipient should independently evaluate the investment risks. The value and return on investment may vary because of changes in interest rates, foreign exchange rates or any other reason. ICICI Securities accepts no liabilities whatsoever for any loss or damage of any kind arising out of the use of this report. Past performance is not necessarily a guide to future performance. Investors are advised to see Risk Disclosure Document to understand the risks associated before investing in the securities markets. Actual results may differ materially from those set forth in projections. Forward-looking statements are not predictions and may be subject to change without notice.

ICICI Securities or its associates might have managed or co-managed public offering of securities for the subject company or might have been mandated by the subject company for any other assignment in the past twelve months.

ICICI Securities or its associates might have received any compensation from the companies mentioned in the report during the period preceding twelve months from the date of this report for services in respect of managing or comanaging public offerings, corporate finance, investment banking or merchant banking, brokerage services or other advisory service in a merger or specific transaction.

ICICI Securities or its associates might have received any compensation for products or services other than investment banking or merchant banking or brokerage services from the companies mentioned in the report in the past twelve months.

ICICI Securities encourages independence in research report preparation and strives to minimize conflict in preparation of research report. ICICI Securities or its associates or its analysts did not receive any compensation or other benefits from the companies mentioned in the report or third party in connection with preparation of the research report. Accordingly, neither ICICI Securities nor Research Analysts and their relatives have any material conflict of interest at the time of publication of this report.

Compensation of our Research Analysts is not based on any specific merchant banking, investment banking or brokerage service transactions.

ICICI Securities or its subsidiaries collectively or Research Analysts or their relatives do not own 1% or more of the equity securities of the Company mentioned in the report as of the last day of the month preceding the publication of the research report.

Since associates of ICICI Securities and ICICI Securities as a entity are engaged in various financial service businesses, they might have financial interests or actual/ beneficial ownership of one percent or more or other material conflict of interest various companies including the subject company/companies mentioned in this report.

ICICI Securities may have issued other reports that are inconsistent with and reach different conclusion from the information presented in this report.

Neither the Research Analysts nor ICICI Securities have been engaged in market making activity for the companies mentioned in the report.

We submit that no material disciplinary action has been taken on ICICI Securities by any Regulatory Authority impacting Equity Research Analysis activities.

This report is not directed or intended for distribution to, or use by, any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction, where such distribution, publication, availability or use would be contrary to law, regulation or which would subject ICICI Securities and affiliates to any registration or licensing requirement within such jurisdiction. The securities described herein may or may not be eligible for sale in all jurisdictions or to certain category of investors. Persons in whose possession this document may come are required to inform themselves of and to observe such restriction.