Oil & Natural Gas Corporation (ONGC)

CMP: ₹ 140

Target: ₹ 150 (7%)

Target Period: 12 months

months

August 17, 2022



About the stock: Oil & Natural Gas Corporation (ONGC) is primarily engaged in exploration, development and production of crude oil and natural gas.

- ONGC's crude oil production has been in the range of 54-63% of total domestic oil production in FY11-21
- ONGC also has a play on refining sector via its subsidiaries

Q1FY23 Results: ONGC's Q1FY23 profitability was driven by better oil & gas realisation

- Revenue grew 22.7% QoQ to ₹ 42320.7 crore due to higher realisation
- EBITDA was at ₹ 25930.3 crore, up 39.5% QoQ
- PAT was at ₹ 15205.9 crore, up 71.6% QoQ

What should investors do? ONGC's domestic oil production has seen a steady decline over last 10 years. Currently, while oil prices are at elevated levels, imposition of windfall taxes will limit the upside to earnings.

• We change our rating on the stock from BUY to HOLD

Target Price and Valuation: We value ONGC at ₹ 150 i.e. ₹ 120 for core oil & gas business and ₹ 30 for subsidiaries and other investments.

Key triggers for future price performance:

- Sustained higher crude oil prices and gas realisations can result in better profitability. Periodic revision in windfall taxes will be the key monitorable
- Ramp-up in oil & gas production from newer fields
- Value unlocking from subsidiaries and other investments & lower holding company discount on investments
- High dividend yield and payout ratio

Alternate Stock Idea: Apart from ONGC, in our oil & gas coverage we also like Gail.

- Gail is India's leading gas transmission company, which is a beneficiary of increasing gas consumption. Stable volume growth along with higher profitability from gas trading, petchem and LPG segment due to higher oil prices will add value
- BUY with a target price of ₹ 160

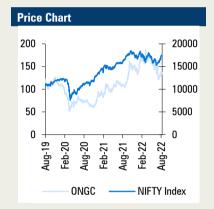


HOLD



Particulars	
Particular	Amount
Market Capitalization (₹ Crore)	1,76,124.3
Total Debt (FY22) (₹ Crore)	11,861.9
Cash and Investments (FY22)	236.2
EV (₹ Crore)	1,87,750.0
52 week H/L	195/ 108
Equity capital (₹ Crore)	6,290.1
Face value (₹)	5.0

Shareholding pattern												
(in %)	Sep-21	Dec-21	Mar-22	Jun-22								
Promoter	60.4	60.4	58.9	58.9								
FII	8.1	8.9	9.9	10.0								
DII	17.9	17.2	16.4	17.8								
Others	13.6	13.5	14.8	13.3								



Recent event & key risks

 Key Risk: (i) Sustained higher oil prices and increase in value of subsidiaries, (ii) Slower than expected increase in production

Research Analyst

Harshal Mehta harshal.mehta@icicisecurities.com

Amogh Deshpande amogh.deshpande@icicisecurities.com

Key Financial Summ					CAGR	FY23E	FY23E	2 year CAGR	
\					(FY 17-22E)	11202	11202	(FY22-24E)	
Revenues (₹ crore)	1,09,654.6	96,213.6	68,141.1	1,10,345.4	7.2	1,65,636.2	1,58,308.4	19.8	
EBITDA (₹ crore)	59,462.7	49,288.2	32,812.7	59,938.3	10.7	85,357.5	79,673.7	15.3	
Net Profit (₹ crore)	26,715.8	13,104.6	11,246.4	40,305.7	17.6	49,302.2	44,872.5	5.5	
EPS (₹)	21.2	10.4	8.9	32.0		39.2	35.7		
P/E (x)	6.6	13.4	15.7	4.4		3.6	3.9		
Price / Book (x)	0.9	0.9	0.9	0.7		0.6	0.6		
EV/EBITDA (x)	3.3	3.9	6.0	3.1		2.1	2.3		
RoCE (%)	15.6	10.2	4.5	14.8		21.9	17.7		
RoE (%)	13.2	6.7	5.5	17.0		18.1	14.9		

Key takeaways of recent quarter & conference call highlights

Q1FY23 Results: Oil & gas price drives performance

- Revenue increased 83.8% YoY on account of ~65% increase in oil realisation and 208% YoY increase in gas realisation at US\$6.1/mmbtu (on GCV basis). On the production front, oil production was up 1.9% QoQ at 5.5 MMT. Gas production increased 0.8% QoQ to BCM. Oil & gas production increased 1.9% and 1.4% YoY, respectively
- DD&A expenses were at ₹ 5709.4 crore while other income was ₹ 757.7 crore
- ONGC Videsh reported 1.5 MMT of oil production, down 25.5 % YoY and 18.2% QoQ. Gas production was at 1 BCM, down 6% YoY, 6.3% QoQ
- Going ahead, we estimate oil realisation at US\$94.1/bbl and US\$83.5/bbl in FY23E and FY24E. We revise our gas realisation estimates upwards as global gas prices remain at elevated levels

Exhibit 1: Variance Analysis						
·	Q1FY23	Q1FY22	YoY (%)	Q4FY22	QoQ (%)	Comments
Total Revenues	42,320.7	23,021.6	83.8	34,497.2	22.7	Revenue growth was on account of higher realisation
Raw materials costs	458.2	700.4	-34.6	881.8	-48.0	
Employees Cost	710.7	730.2	-2.7	764.4	-7.0	
Other Expenses	15,221.6	9,438.3	61.3	14,260.8	6.7	
Total Expenditure	16,390.5	10,868.8	50.8	15,907.1	3.0	
EBITDA	25,930.3	12,152.8	113.4	18,590.2	39.5	Sharply higher revenue resulted in surge in EBITDA
EBITDA margins (%)	61.3	52.8	848 bps	53.9	738 bps	
Depreciation	5,709.4	5,316.6	7.4	7,639.8	-25.3	
EBIT	20,220.9	6,836.2	195.8	10,950.4	84.7	
Interest	635.6	619.7	2.6	579.8	9.6	
Other Income	757.7	533.7	42.0	1,343.7	-43.6	
Extra Ordinary Item	0.0	0.0	NA	0.0	NA	
PBT	20,343.0	6,750.2	201.4	11,714.3	73.7	
Total Tax	5,137.1	2,415.4	112.7	2,854.8	79.9	
PAT	15,205.9	4,334.8	250.8	8,859.5	71.6	
Key Metrics						
Exchange rate (₹/\$)	77.3	73.9	4.6	75.2	2.7	
Gross realisation(\$/bbl)	108.5	65.6	65.5	95.0	14.3	Elevated crude oil prices led to higher realisation
Net realisation (\$/bbl)	108.5	65.6	65.5	95.0	14.3	
Oil Production (mmt)	5.5	5.4	1.9	5.4	1.9	
Gas Production (mmt)	5.4	5.3	1.4	5.3	0.8	

Source: Company, ICICI Direct Research

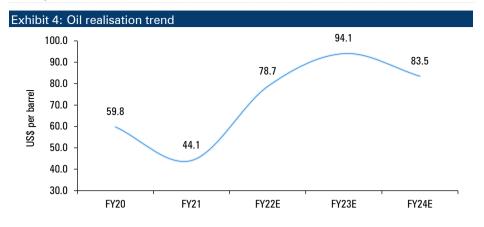
Exhibit 2: Change in estimates												
	FY23E				FY24E							
(₹ Crore)	Old	New	% Change	Old	New	% Change	Comments					
Revenue	1,43,982.6	1,65,636.2	15.0%	1,36,789.2	1,58,308.4	15.7%	Revised estimates taking into account current oil & gas price trend					
EBITDA	82,933.2	85,357.5	2.9%	76,535.9	79,673.7	4.1%						
EBITDA Margin (%)	57.6	51.5	-607bps	56.0	50.3	-562bps						
PAT	46,349.5	49,302.2	6.4%	41,253.3	44,872.5	8.8%						
EPS (₹)	36.8	39.2	6.4%	32.8	35.7	8.8%						

Source: ICICI Direct Research

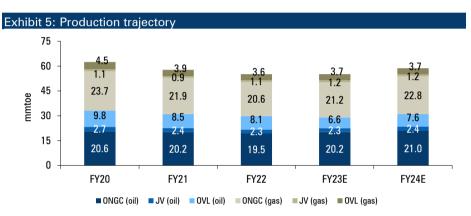
Exhibit 3: Assumptions							
			Curre	Current		er	Comments
	FY21	FY22	FY23E	FY24E	FY23E	FY24E	
Exchange rate (₹/\$)	74.0	74.6	78.5	79.0	75.0	75.0	
Gross realisation(\$/bbl)	44.1	78.7	94.1	83.5	88.5	78.5	We revised estimates as oil prices continue to trend at higher level
Net realisation (\$/bbl)	44.1	78.7	94.1	83.5	88.5	78.5	
Oil Prodn (Dom) (mmt)	22.5	21.7	22.4	23.4	22.5	23.6	
Oil Prodn (OVL) (mmt)	8.5	8.1	6.6	7.6	8.0	8.2	We revised OVL estimates post Q1FY23 results
Gas Prodn (Dom)(mmt)	22.8	21.7	22.4	24.0	23.6	26.4	
Gas Prodn (OVL)(mmt)	4.5	4.2	4.3	4.3	4.5	4.4	

Source: ICICI Direct Research

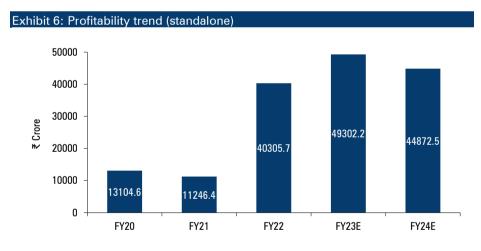
Story in charts



Source: Company, ICICI Direct Research



Source: Company, ICICI Direct Research



Source: Company, ICICI Direct Research

Financial Summary

Exhibit 7: Profit and los	s statemen	t	₹	₹ crore		
(Year-end March)	FY21	FY22	FY23E	FY24E		
Revenue	68141.1	110345.4	165636.2	158308.4		
Growth (%)	-29.2	61.9	50.1	-4.4		
(Inc.)/Dec. in stock trade	-426.4	-143.0	-290.1	0.0		
Raw material Costs	1980.7	3272.5	3348.2	3400.0		
Employee Costs	2307.3	2887.7	3177.0	3641.1		
Statutory Levies	16423.7	27932.2	56615.7	53899.1		
Other Expenditure	15043.1	16457.7	17427.7	17694.5		
Op. Expenditure	35328.4	50407.1	80278.6	78634.7		
EBITDA	32812.7	59938.3	85357.5	79673.7		
Growth (%)	-33.4	82.7	42.4	-6.7		
Depreciation	22712.9	23054.0	23332.6	24185.9		
EBIT	10099.8	36884.3	62025.0	55487.8		
Interest	2214.5	2359.9	1929.8	1660.7		
Other Income	8517.5	6515.6	5831.1	6162.9		
PBT	16402.8	41040.0	65926.3	59990.0		
Growth (%)	-18.3	150.2	60.6	-9.0		
Tax	5156.4	734.3	16624.1	15117.5		
Reported PAT	11246.4	40305.7	49302.2	44872.5		
Growth (%)	-14.2	258.4	22.3	-9.0		
EPS	8.9	32.0	39.2	35.7		

(Year-end March)	FY21	FY22	FY23E	FY24E
Profit after Tax	11,246.4	40,305.7	49,302.2	44,872.5
Add: Depreciation	22,712.9	23,054.0	23,332.6	24,185.9
Add: Others	1,129.3	-7,740.1	500.0	500.0
Cash Profit	32,887.1	43,844.5	58,415.8	54,839.5
Increase/(Decrease) in CL	8,093.3	3,430.5	-1,453.1	-4,174.3
(Increase)/Decrease in CA	-5,767.8	-7,822.7	-9,147.6	-2,956.0
CF from Operating Activities	37414.1	51227.3	62534.1	62428.1
Purchase of Fixed Assets	30,437.2	30,311.5	32,015.6	33,868.9
(Inc)/Dec in Investments	-8,946.4	-3,796.8	-10,679.8	-11,200.0
Others	0.0	0.0	0.0	0.0
CF from Investing Activities	-39,383.6	-34,108.2	-42,695.4	-45,068.9
Inc/(Dec) in Loan Funds	2,329.8	-9,469.2	-500.0	1,000.0
Less: Dividend Paid	2,201.5	11,775.1	14,718.9	14,718.9
Inc/(Dec) in Sh. Cap. & Res.	1,175.6	4,058.9	0.0	0.0
Others	0.0	0.0	0.0	0.0
CF from financing activities	1,303.8	-17,185.4	-15,218.9	-13,718.9
Change in cash Eq.	-665.7	-66.3	4,619.8	3,640.3
Op. Cash and cash Eq.	968.2	302.5	236.2	4,856.0
Cl. Cash and cash Eq.	302.5	236.2	4.856.0	8,496,2

Source: Company, ICICI Direct Research

Source: Company, ICICI Direct Research

Exhibit 9: Balance She	et			₹ crore	
(Year-end March)	FY21	FY22	FY23E	FY24E	
Source of Funds					
Equity Capital	6,290.1	6,290.1	6,290.1	6,290.1	
Preference Capital	0.0	0.0	0.0	0.0	
Reserves & Surplus	1,98,268.4	2,30,857.9	2,65,441.2	2,95,594.8	
Shareholder's Fund	2,04,558.6	2,37,148.1	2,71,731.3	3,01,884.9	
Loan Funds	21,331.1	11,861.9	11,361.9	12,361.9	
Deferred Tax Liability	27,473.4	19,733.3	20,233.3	20,733.3	
Well Abandonment Fund	0.0	0.0	0.0	0.0	
Source of Funds	253363.0	268743.2	303326.4	334980.1	
Application of Funds					
Net Block	20,020.7	20,057.8	20,557.8	21,057.8	
Capital WIP	24,811.3	28,753.7	27,436.7	27,119.7	
Producing Properties	1,10,679.1	1,16,877.8	1,24,877.8	1,32,877.8	
Pre-Producing Properties	16,137.8	13,217.0	14,717.0	16,217.0	
Total Fixed Assets	1,71,648.8	1,78,906.3	1,87,589.3	1,97,272.3	
Investments	81,376.4	85,173.2	95,853.0	1,07,053.0	
Inventories	8,474.5	7,861.4	11,344.9	10,843.0	
Debtor	7,797.3	11,788.5	13,452.5	12,910.5	
Cash	302.5	236.2	4,856.0	8,496.2	
Loan & Advance, Other CA	48853.9	53298.6	57298.6	61298.6	
Total Current assets	65428.3	73184.7	86952.0	93548.3	
Current Liabilities	33169.6	34987.9	34034.8	30360.5	
Provisions	31921.0	33533.1	33033.1	32533.1	
Total CL and Provisions	65090.6	68521.0	67068.0	62893.6	
Net Working Capital	337.7	4663.7	19884.1	30654.7	
Miscellaneous expense	0.0	0.0	0.0	0.0	
Application of Funds	253363.0	268743.2	303326.4	334980.1	

Source: Company, ICICI Direct Research

Exhibit 10: Key ratios				
(Year-end March)	FY21	FY22	FY23E	FY24E
Per share data (₹)				
Book Value	162.6	188.5	216.0	240.0
Cash per share	0.2	0.2	3.9	6.8
EPS	8.9	32.0	39.2	35.7
Cash EPS	27.0	50.4	57.7	54.9
DPS	3.6	8.0	10.0	10.0
Profitability & Operating Ratios				
EBITDA Margin (%)	48.2	54.3	51.5	50.3
PAT Margin (%)	16.5	36.5	29.8	28.3
Fixed Asset Turnover (x)	0.4	0.6	0.9	0.8
Inventory Turnover (Days)	45.4	26.0	25.0	25.0
Debtor (Days)	41.8	39.0	27.0	27.0
Current Liabilities (Days)	177.7	115.7	75.0	70.0
Return Ratios (%)				
RoE	5.5	17.0	18.1	14.9
RoCE	4.5	14.8	21.9	17.7
RoIC	4.5	14.8	22.3	18.1
Valuation Ratios (x)				
PE	15.7	4.4	3.6	3.9
Price to Book Value	0.9	0.7	0.6	0.6
EV/EBITDA	6.0	3.1	2.1	2.3
EV/Sales	2.9	1.7	1.1	1.1
Leverage & Solvency Ratios				
Debt to equity (x)	0.1	0.1	0.0	0.0
Interest Coverage (x)	4.6	15.6	32.1	33.4
Debt to EBITDA (x)	0.7	0.2	0.1	0.2
Current Ratio	1.0	1.1	1.3	1.5
Quick ratio	0.9	1.0	1.1	1.3

Source: Company, ICICI Direct Research



Exhibit 11: ICICI Direc	t cove	erage	unive	erse (Oil	& Gas	s)													
Sector / Company	CMP	TP	Rating	M Cap		EPS (₹))		P/E (x)		EV/E	BITDA	(x)	Re	CE (%)	R	oE (%)	
Sector / Company	(₹)	(₹)	nauny	(₹ Cr)	FY22E	FY23E	FY24E	FY22E	FY23E	FY24E	FY22E	FY23E	FY24E	FY22E	FY23E	FY24E	FY22E	FY23E I	FY24E
BPCL (BHAPET)	326	320	Hold	69,420	41.3	-7.9	42.2	7.9	-41.4	7.7	6.5	27.4	6.3	13.2	-1.7	13.2	17.7	-3.8	18.6
GAIL (India) (GAIL)	133	160	Buy	59,057	23.3	22.2	15.1	5.7	6.0	8.8	4.6	4.5	6.5	18.8	16.3	9.6	18.6	15.7	10.1
Gujarat Gas (GUJGA)	465	500	Hold	32,011	18.9	18.5	21.9	24.6	25.1	21.3	15.7	15.6	13.3	26.9	23.2	23.6	23.2	19.4	19.4
HPCL (HINPET)	231	255	Hold	32,778	44.9	8.0	42.8	5.1	29.0	5.4	7.8	16.4	7.1	7.3	0.8	7.3	16.5	3.0	15.0
Indian Oil Corp (INDOIL)	71	80	Hold	1,00,614	17.1	7.7	13.1	4.2	9.3	5.4	2.3	3.4	2.5	12.9	6.4	9.6	18.4	8.3	13.3
Indraprastha Gas (INDGAS)	408	455	Hold	28,560	18.8	20.7	20.9	21.7	19.7	19.5	14.5	12.4	11.8	22.3	22.0	19.3	19.0	18.2	16.2
Mahanagar Gas (MAHGAS)	861	940	Hold	8,505	60.4	80.8	83.6	14.2	10.7	10.3	8.8	6.5	6.0	19.8	23.7	21.7	16.6	19.5	17.9
ONGC (ONGC)	140	150	Hold	1,79,667	32.0	39.2	35.7	4.4	3.6	3.9	3.1	2.1	2.3	14.8	21.9	17.7	17.0	18.1	14.9
Petronet LNG (PETLNG)	216	215	Hold	32,400	22.3	18.1	19.5	9.7	11.9	11.1	5.9	7.0	6.2	27.0	20.3	21.1	25.0	19.3	19.7
Reliance Industries (RELIND)	2,572	2,700	Hold	17,39,958	89.7	104.1	123.7	28.7	24.7	20.8	18.6	13.8	11.5	7.1	9.2	10.4	7.8	8.3	9.1

Source: Bloomberg, ICICI Direct Research

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Buy: >15%

Hold: -5% to 15%;

Reduce: -15% to -5%;

Sell: <-15%



Pankaj Pandey

Head - Research

pankaj.pandey@icicisecurities.com

ICICI Direct Research Desk, ICICI Securities Limited, 1st Floor, Akruti Trade Centre, Road No 7, MIDC, Andheri (East) Mumbai – 400 093 research@icicidirect.com

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