Nestle (NESIND)

CMP: ₹2,320 | Target: ₹2,460(6%) | Target Period: 12 months | HOLD

July 25, 2025

Weak Q1; recovery in operating performance will be gradual

About the stock: Nestle India (Nestle) is a subsidiary of NESTLÉ S.A. of Switzerland. With nine manufacturing facilities and a strong distribution network of 5.2mn outlets, the company is one of largest food processing companies in India. The company's product portfolio includes renowned international brands such as NesCafe, Maggi, Milkybar, Milkmaid and Nestea. Innovation is one of the key pillars of the growth, which currently contributes ~7% to the turnover vs 3% in 2018.

Q1FY26 performance: Nestle's consolidated revenues grew by 6% YoY to Rs.5074 crore. Domestic business revenues grew by 5.5% YoY to Rs.4860 crore while exports came back to positive growth trajectory recording 16% YoY to Rs.214 crore. Inflated input prices led to 249 bps decline in the gross margins. This along with higher operating cost led 156bps decline in EBIDTA margins to 21.6%. This along with interest cost due to commercial borrowing towards near term working capital requirement led to decline 13% YoY in PAT to Rs.646 crore.

Investment Rationale:

- **Domestic revenues grew by 5.5%; witness sequential improvement:** Nestle's domestic business revenues grew by 5.5% YoY to Rs4,860crore, improved from 4% revenue growth witnessed in Q4FY25. Prepared Dishes and Cooking Aids (including Maggie), Powdered and Liquid Beverages and Confectionery (including KitKat) have bounced back to volume-led growth in Q1. Seven out of twelve brands registered double digit growth during the quarter. Moderating inflation and rising wallets due to tax benefits and dropping interest rates might provide some boost to the consumer sentiments. This along with innovation and expansion in the rural markets will Nestle's revenue growth to improve to high single digit in H2FY26.
- **Commodity inflation and lower Opex affected margins:** Inflated coffee and cocoa prices led to 249 bps decline in the gross margins to 55%. This along with higher operating cost due to incremental capacities in last six to eight months led 156 bps YoY decline in EBIDTA margins to 21.6%. International coffee prices have seen correction and are expected to remain range bound while cocoa prices have stabilised and milk prices are declining. This will help gross margins to gradually improve in the quarters ahead. Improved utilisation levels at new facilities will lead to better operating leverage in the medium to long run.
- **Revenues and PAT to grow at a CAGR of 9% and 11.5% over FY25-27E:** Nestle delivered 5th consecutive quarter of low-to-mid single digit revenue growth and 4th consecutive quarter of margin decline. Improvement in the urban consumption and expanding reach in the rural market might lead to sequential improvement in the revenue growth. However heightened competition in Milk products and Nutrition segment will keep revenue growth in single digits in the near term. We expect Nestle's revenues and PAT to grow at CAGR of 9% and 10.5% over FY25-27E. All eyes will be on strategies implement by new leadership to improve growth in the near term.

Rating and Target Price

In view of muted near-term earnings growth and premium valuations we recommend Hold on the stock with a **price target of Rs2,460 (valuing at 63x FY27E EPS of Rs.39).**

Nestlé® Good Food, Good Life™

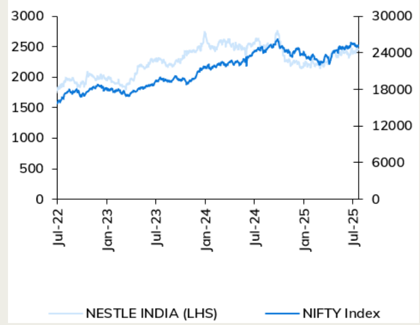
Particulars

Particular	Amount
Market Capitalisation (₹ crore)	223694
Debt (FY25) -₹ crore	413
Cash (FY25) - ₹ crore	1,058
EV (₹ crore)	225166
52 week H/L (₹)	2,777 / 2,115
Equity capital (₹ crore)	96
Face value (₹)	1

Shareholding pattern

	Sep-24	Dec-24	Mar-25	Jun-25
Promoters	62.8	62.8	62.8	62.8
FII	11.9	10.3	10.0	10.3
DII	9.5	10.8	11.3	11.2
Others	15.9	16.2	15.9	15.8

Price Chart



Key risks

(i) Sustained slowdown in rural demand will continue to affect the volume growth.

(ii) Raw material inflation to dent margins.

(iii) Increase in the competition from new brands in key categories.

Research Analyst

Kaustubh Pawaskar
kaustubh.pawaskar@icicisecurities.com

Abhishek Shankar
abhishek.shankar@icicisecurities.com

Result Update

ICICI Securities – Retail Equity Research

Key Financial Summary

Key Financials (₹ crore)	CY22	FY24 (15 months)	FY25	2 year CAGR (FY23-25)	FY26E	FY27E	2 year CAGR (FY25-27E)
Revenues	16897.0	24393.9	20201.6	9.3	21809.0	24054.0	9.1
EBIDTA	3712.6	5819.8	4773.7	13.4	5003.6	5645.5	8.7
EBIDTA Margins(%)	22.0	23.9	23.6		22.9	23.5	
Adjusted PAT	2390.5	3928.5	3081.8	13.5	3270.5	3761.4	10.5
EPS (Rs.)	24.8	40.8	34.4		33.9	39.0	
PE (x)	93.6	71.2	72.6		68.4	59.5	
EV to EBIDTA (x)	60.1	38.4	46.8		44.4	39.2	
RoE (%)	108.5	122.1	83.4		73.0	67.3	
RoCE (%)	42.1	61.0	43.7		40.9	40.9	

Source: Company, ICICI Direct Research

Key Performance Highlights

- Consolidated Revenues grew by 6% YoY to Rs.5074 crore with Domestic business reporting 5.5% YoY growth to Rs.4860 crore and international business growing by 16% YoY to Rs.214 crore. Domestic Business volumes grew by 3% YoY in Q1FY26. Recovery was seen across Beverages, Prepared Dishes & Cooking aids and Confectionary. 7 out of top 12 brands grew in double-digits.
- Powdered and Liquid beverages reported double-digits growth in Q1FY26 which came off a high double-digit growth in Q1FY25. Nescafe gained market share while Nescafe RTD also continued its strong growth trajectory.
- In Prepared Dishes and Cooking Aids, Both Maggi and Masala-ae-magic delivered double-digit growth journey. Consumption trends in this segment have shown uptick.
- High Double-digit growth was witnessed in Confectionary portfolio. Kitkat and Munch enhanced the portfolio performance recording double-digit growth while Milky bar grew in high double-digits.
- Milk Products and Nutrition delivered mixed performance. Milkmaid delivered single-digit growth while certain segments delivered muted performance.
- Nestle Breakfast cereals reported high double-digit growth while Pet food business performance was aided by Cat portfolio. The company has increased coverage of the pet segment by restructuring the distribution methodology.
- Nestle Out-of-Home grew in double-digits and achieved landmark milestone of 1000 kiosks.
- International business grew by 16% YoY driven by foods, coffee, instant tea despite higher input costs.
- E-Commerce has maintained its momentum which now contributes 12.5% to domestic sales while RUrban continued to aid the portfolio's performance.
- Higher input cost continued to impact the margins of the business. As a result, Gross margins declined by 249 bps YoY to 55.2%. Higher operating cost due to expansion in manufacturing led to impact on EBITDA margins which declined by 156bps YoY to 21.6% in Q1FY26.
- Higher Finance cost (Due to Borrowings which was done to fund temporary operational cash flow requirements) and Higher depreciation led to impact on Reported PAT which declined by 13.4% YoY to Rs.646.6 crore in Q1FY26.

Management Outlook

- The management in its commentary said that the coffee prices are expected to remain range-bound at these lower levels. Cocoa and Edible oil prices have also stabilized and the management expects both the commodities also to stay range-bound.
- Favourable monsoon and flush season are expected to positively impact the Milk prices leading to relief.
- The management said it is witnessing significant growth in urban markets with robust demand coming in the recent quarters. RUrban market have also shown positive growth.

Revision in earnings estimates

We have reduced our earnings estimates for FY26 and FY27 by 4.5% and 3.3% respectively to factor in lower-than-expected EBITDA margins.

Exhibit 1: Changes in headline estimates

(₹ crore)	FY26E			FY27E		
	Old	New	% Chg	Old	New	% Chg
Net Revenues	21809.0	21809.0	0.0	24054.0	24054.0	0.0
EBIDTA	5199.9	5003.6	-3.8	5825.7	5645.5	-3.1
EBIDTA margin (%)	23.8	22.9		24.2	23.5	
PAT	3424.8	3270.5	-4.5	3890.4	3761.4	-3.3
EPS (Rs.)	35.5	33.9	-4.5	40.3	39.0	-3.2

Source: Company, ICICI Direct Research

Exhibit 2: Key Operating Assumptions

Particulars	CY22	FY24 (15 mths)	FY25	FY26E	FY27E
Milk products & Nutrition					
Sales Volume - metric tonnes	1,34,034	1,68,143	1,35,860	1,38,577	1,42,734
Volume growth (%)	-0.5	25.4	-19.2	2.0	3.0
Realisation (Rs.)	509	587	599	617	635
Value growth (%)	9.2	15.4	2.0	3.0	3.0
Revenues (Rs cr)	7,293	9,869	8,133	8,545	9,065
yoy%	7.0	35.3	-17.6	5.1	6.1
Prepaid dishes & cooking aids					
Sales Volume - metric tonnes	3,48,225	4,42,827	3,50,719	3,80,530	4,07,167
Volume growth (%)	6.3	27.2	-20.8	8.5	7.0
Realisation (Rs.)	152	167	172	180	189
Value growth (%)	9.6	9.7	3.0	4.5	5.0
Revenues (Rs cr)	5301	7391	6030	6837	7681
yoy%	16.5	39.4	-18.4	13.4	12.4
Powder & liquid beverages					
Sales Volume - metric tonnes	28,020	38,039	32,257	34,838	37,973
Volume growth (%)	14.3	35.8	-15.2	8.0	9.0
Realisation (Rs.)	720	794	850	875	901
Value growth (%)	4.4	10.2	7.0	3.0	3.0
Revenues (Rs cr)	2,019	3,021	2,741	3,049	3,423
yoy%	19.3	49.6	-9.3	11.2	12.3
Confectionary					
Sales Volume - metric tonnes	62,401	85,934	61,872	68,678	74,173
Volume growth (%)	12.1	37.7	-28.0	11.0	8.0
Realisation (Rs.)	425.4	464.9	516.0	531.5	547.4
Value growth (%)	11.5	9.3	11.0	3.0	3.0
Revenues (Rs cr)	2,654	3,995	3,193	3,650	4,060
yoy%	25.0	50.5	-20.1	14.3	11.2

Source: Company, ICICI Direct Research

Exhibit 3: Q1FY26 consolidated result snapshot (₹ crore)

Particulars	Q1FY26	Q1FY25	YoY (%)	Q4FY25	QoQ (%)
Net Sales	**5,074.0**	**4,793.0**	**5.9**	**5,447.6**	**(6.9)**
Other Operating income	22.2	21.0	5.8	56.2	(60.5)
Total Revenue	**5,096.2**	**4,814.0**	**5.9**	**5,503.9**	**(7.4)**
Raw Material Cost	2,285.4	2,038.8	12.1	2,412.4	(5.3)
Employee Cost	515.7	505.4	2.0	522.0	(1.2)
Other Expenses	1,194.8	1,155.4	3.4	1,180.5	1.2
Total Operating Cost	3,995.9	3,699.6	8.0	4,114.9	(2.9)
Operating Profit	**1,100.3**	**1,114.3**	**(1.3)**	**1,389.0**	**(20.8)**
Other Income	4.0	39.1	(89.7)	8.4	(52.1)
Interest & Other Financial Cost	46.9	31.7	48.0	37.5	25.0
Depreciation	156.9	112.7	39.2	155.3	1.0
Profit Before Tax	900.5	1,009.1	(10.8)	1,204.6	(25.2)
Tax Expense	241.2	262.5	(8.1)	319.2	(24.4)
Adjusted PAT	**659.2**	**746.6**	**(11.7)**	**885.4**	**(25.5)**
Share of profit from associates	(12.6)	-		(12.4)	**1.8**
Reported PAT	**646.6**	**746.6**	**(13.4)**	**873.0**	
Adj. EPS (Rs)	6.7	7.7	(13.4)	9.1	(25.9)
Margins	**Q4FY25**	**Q4FY24**	**bps**	**Q3FY25**	**bps**
GPM (%)	55.2	57.6	(249)	56.2	(101)
OPM (%)	21.6	23.1	(156)	25.2	(365)
NPM (%)	12.7	15.5	(282)	15.9	(317)
Tax rate (%)	26.8	26.0	78	26.5	30

Source: Company, ICICI Direct Research

Financial summary

Exhibit 4: Profit and loss statement ₹ crore

(Year-end March)	FY24 (15mths)	FY25	FY26E	FY27E
Net revenues	24275.5	20077.5	21666.3	23889.9
Other operating income	118.4	124.1	142.7	164.1
Total operating income	24393.9	20201.6	21809.0	24054.0
y-o-y (%)	44.4	-17.2	8.0	10.3
Raw Material Expenses	10708.6	8749.8	9519.6	10475.5
Gross Profit	13685.3	11451.8	12289.3	13578.5
Gross Profit Margins (%)	56.1	56.7	56.4	56.5
Employee Expenses	2336.1	2023.7	2226.1	2448.7
Advertisement expenses	**1287.7**	**1010.1**	**1090.4**	**1178.6**
Other Expenditure	**4241.8**	**3644.3**	**3969.2**	**4305.7**
Total Operating Expenditure	18574.1	15427.9	16805.4	18408.5
EBITDA	5819.8	4773.7	5003.6	5645.5
Growth (%)	56.8	-18.0	4.8	12.8
Interest	145.5	136.0	140.0	112.0
Depreciation	**537.8**	**539.9**	**578.5**	**612.7**
Other Income	148.0	58.9	85.5	105.7
PBT	**5284.5**	**4156.7**	**4370.5**	**5026.5**
Less Tax	1356.0	1074.8	1100.1	1265.2
Adjusted PAT (before excepti	3928.5	3081.8	3270.5	3761.4
Growth (%)	**64.3**	**-21.6**	**6.1**	**15.0**
Exceptional item	-4.4	-232.7	0.0	0.0
Reported PAT	**3932.8**	**3314.5**	**3270.5**	**3761.4**
Growth (%)	64.5	-15.7	-1.3	15.0
EPS (Adjusted)	40.8	34.4	33.9	39.0

Source: Company, ICICI Direct Research

Exhibit 5: Cash flow statement ₹ crore

(Year-end March)	FY24 (15mths)	FY25	FY26E	FY27E
Profit/(Loss) after taxation	3780.5	3023.0	3185.0	3655.6
Add: Depreciation & Amortiza	537.8	539.9	578.5	612.7
Increase/decrease in working	-662.0	-396.8	503.7	-46.9
Other income	148.0	58.9	85.5	105.7
CF from Operating activities	3804.3	3224.9	4352.7	4327.2
Investments & Bank bal	261.6	-360.8	-240.0	-210.0
(Purchase)/Sale of Fixed Asse	-1472.9	-664.2	-650.0	-400.0
Others	0.0	0.0	0.0	0.0
CF from Investing activities	-1211.4	-1025.0	-890.0	-610.0
(inc)/Dec in Loan	3.0	68.6	-100.0	-113.1
Change in equity & reserves	13916.3	232.7	0.0	0.0
Dividend paid	-17596.7	-2603.3	-2410.5	-2410.5
Other	32.0	21.8	12.1	22.4
CF from Financing activities	-3645.3	-2280.3	-2498.4	-2501.2
Net Cash Flow	-1052.3	-80.4	964.2	1215.9
Cash and Cash Equivalent	**1831.2**	**758.9**	**658.5**	**1612.7**
Cash	**778.9**	**678.5**	**1622.7**	**2828.6**
Free Cash Flow	**2331.4**	**2560.7**	**3702.7**	**3927.2**

Source: Company, ICICI Direct Research

Exhibit 6: Balance sheet ₹ crore

(Year-end March)	FY24 (15mths)	FY25	FY26E	FY27E
Equity Capital	96.4	96.4	96.4	96.4
Reserve and Surplus	3244.5	3955.6	4815.6	6166.5
Total Shareholders funds	3340.9	4052.1	4912.0	6262.9
Total Debt	344.5	413.1	313.1	200.0
Deferred Tax Liability	12.0	13.8	15.9	18.3
Long-Term Provisions	2917.2	3092.2	3267.2	3467.2
Other Non Current Liabilities	15.5	15.5	15.5	15.5
Total Liabilities	**6630.1**	**7586.7**	**8523.7**	**9963.9**
Gross Block - Fixed Assets	6333.7	8575.4	9225.4	9625.4
Accumulated Depreciation	2873.4	3399.1	3977.7	4590.3
Net Block	3460.3	5176.3	5247.7	5035.1
Capital WIP	1741.7	150.0	150.0	150.0
Leased Assets	0.0	0.0	0.0	0.0
Fixed Assets	5202.0	5326.3	5397.7	5185.1
Investments	423.9	424.7	424.7	424.7
Other non-Current Assets	1402.5	1755.8	2015.7	2314.2
Inventory	2089.4	2213.9	2390.0	2636.1
Debtors	300.5	299.0	296.8	327.3
Current Investments	40.0	400.0	650.0	850.0
Other Current Assets	228.8	263.1	302.6	348.0
Loans & Advances	57.3	85.9	94.4	103.9
Cash & bank deposits	778.9	678.5	1622.7	2828.6
Total Current Assets	3494.7	3940.3	5356.6	7093.8
Creditors	2237.9	1858.8	2532.3	2773.9
Provisions	261.6	260.7	310.7	360.7
Other Current Liabilities	1393.4	1740.8	1827.9	1919.3
Total Current Liabilities	3892.9	3860.4	4670.9	5053.9
Net Current Assets	-398.2	80.0	685.7	2039.9
Application of Funds	**6630.1**	**7586.7**	**8523.7**	**9963.9**

Source: Company, ICICI Direct Research

Exhibit 7: Key ratios

(Year-end March)	FY24 (15mths)	FY25	FY26E	FY27E
Per share data (₹)				
Adjusted EPS	32.6	32.0	33.9	39.0
Cash EPS	37.1	37.6	39.9	45.4
BV per share	27.7	42.0	50.9	65.0
Cash per Share	8.3	11.0	23.5	37.9
Dividend per share	182.5	27.0	25.0	25.0
Operating Ratios (%)				
Gross Profit Margins	56.1	56.7	56.4	56.5
EBIDTA margins	23.9	23.6	22.9	23.5
PAT Margins	16.1	15.3	15.0	15.6
Cash Conversion Cycle	-10.3	-10.0	-10.0	-10.0
Asset Turnover	0.9	0.7	0.6	0.6
Return Ratios (%)				
RoE	122.1	83.4	73.0	67.3
RoCE	61.0	43.7	40.9	40.9
Valuation Ratios (x)				
P/E	71.2	72.6	68.4	59.5
EV / EBITDA	38.4	46.8	44.4	39.2
EV / Net Sales	9.2	11.1	10.3	9.3
Market Cap / Sales	9.2	11.1	10.3	9.3
Price to Book Value	83.7	55.2	45.5	35.7
Solvency Ratios				
Debt / EBITDA	0.1	0.1	0.1	0.0
Debt / Equity	0.1	0.1	0.1	0.0
Current Ratio	0.9	1.0	1.1	1.4

Source: Company, ICICI Direct Research

RATING RATIONALE

ICICI Direct endeavours to provide objective opinions and recommendations. ICICI Direct assigns ratings to its stocks according to their notional target price vs. current market price and then categorizes them as Buy, Hold, Reduce and Sell. The performance horizon is two years unless specified and the notional target price is defined as the analysts' valuation for a stock

Buy: >15%

Hold: -5% to 15%;

Reduce: -15% to -5%;

Sell: <-15%

Pankaj Pandey Head – Research pankaj.pandey@icicisecurities.com

ICICI Direct Research Desk,
ICICI Securities Limited,
Third Floor, Brillanto House,
Road No 13, MIDC,
Andheri (East)
Mumbai – 400 093
research@icicidirect.com

ANALYST CERTIFICATION

I/We, Kaustubh Pawaskar, PGDBA (Finance), Abhishek Shankar, PGDM-RM, Research Analysts, authors and the names subscribed to this report, hereby certify that all of the views expressed in this research report accurately reflect our views about the subject issuer(s) or securities. We also certify that no part of our compensation was, is, or will be directly or indirectly related to the specific recommendation(s) or view(s) in this report. It is also confirmed that above mentioned Analysts of this report have not received any compensation from the companies mentioned in the report in the preceding twelve months and do not serve as an officer, director or employee of the companies mentioned in the report.

Terms & conditions and other disclosures:

ICICI Securities Limited (ICICI Securities) is a full-service, integrated investment banking and is, inter alia, engaged in the business of stock brokering and distribution of financial products.

ICICI Securities is Sebi registered stock broker, merchant banker, investment adviser, portfolio manager and Research Analyst. ICICI Securities is registered with Insurance Regulatory Development Authority of India Limited (IRDAI) as a composite corporate agent and with PFRDA as a Point of Presence. ICICI Securities Limited Research Analyst SEBI Registration Number – INH000000990. ICICI Securities Limited SEBI Registration is INZ000183631 for stock broker. Registered Office Address: ICICI Venture House, Appasaheb Marathe Marg, Prabhadevi, Mumbai - 400 025. CIN: L67120MH1995PLC086241, Tel: (91 22) 6807 7100. ICICI Securities is a subsidiary of ICICI Bank which is India's largest private sector bank and has its various subsidiaries engaged in businesses of housing finance, asset management, life insurance, general insurance, venture capital fund management, etc. ("associates"), the details in respect of which are available on www.icicibank.com.

Investments in securities market are subject to market risks. Read all the related documents carefully before investing.

Registration granted by Sebi and certification from NISM in no way guarantee performance of the intermediary or provide any assurance of returns to investors. None of the research recommendations promise or guarantee any assured, minimum or risk-free return to the investors.

Name of the Compliance officer (Research Analyst): Mr. Atul Agrawal

Contact number: 022-40701000 E-mail Address: complianceofficer@icicisecurities.com

For any queries or grievances: Mr. Bhavesh Soni Email address: headservicequality@icicidirect.com Contact Number: 18601231122

ICICI Securities is one of the leading merchant bankers/ underwriters of securities and participate in virtually all securities trading markets in India. We and our associates might have investment banking and other business relationship with a significant percentage of companies covered by our Investment Research Department. ICICI Securities and its analysts, persons reporting to analysts and their relatives are generally prohibited from maintaining a financial interest in the securities or derivatives of any companies that the analysts cover.

Recommendation in reports based on technical and derivative analysis centre on studying charts of a stock's price movement, outstanding positions, trading volume etc as opposed to focusing on a company's fundamentals and, as such, may not match with the recommendation in fundamental reports. Investors may visit icicidirect.com to view the Fundamental and Technical Research Reports.

Our proprietary trading and investment businesses may make investment decisions that are inconsistent with the recommendations expressed herein.

ICICI Securities Limited has two independent equity research groups: Institutional Research and Retail Research. This report has been prepared by the Retail Research. The views and opinions expressed in this document may or may not match or may be contrary with the views, estimates, rating, and target price of the Institutional Research.

The information and opinions in this report have been prepared by ICICI Securities and are subject to change without any notice. The report and information contained herein is strictly confidential and meant solely for the selected recipient and may not be altered in any way, transmitted to, copied or distributed, in part or in whole, to any other person or to the media or reproduced in any form, without prior written consent of ICICI Securities. While we would endeavour to update the information herein on a reasonable basis, ICICI Securities is under no obligation to update or keep the information current. Also, there may be regulatory, compliance or other reasons that may prevent ICICI Securities from doing so. Non-rated securities indicate that rating on a particular security has been suspended temporarily and such suspension is in compliance with applicable regulations and/or ICICI Securities policies, in circumstances where ICICI Securities might be acting in an advisory capacity to this company, or in certain other circumstances.

This report is based on information obtained from public sources and sources believed to be reliable, but no independent verification has been made nor is its accuracy or completeness guaranteed. This report and information herein is solely for informational purpose and shall not be used or considered as an offer document or solicitation of offer to buy or sell or subscribe for securities or other financial instruments. Though disseminated to all the customers simultaneously, not all customers may receive this report at the same time. ICICI Securities will not treat recipients as customers by virtue of their receiving this report. Nothing in this report constitutes investment, legal, accounting and tax advice or a representation that any investment or strategy is suitable or appropriate to your specific circumstances. The securities discussed and opinions expressed in this report may not be suitable for all investors, who must make their own investment decisions, based on their own investment objectives, financial positions and needs of specific recipient. This may not be taken in substitution for the exercise of independent judgment by any recipient. The recipient should independently evaluate the investment risks. The value and return on investment may vary because of changes in interest rates, foreign exchange rates or any other reason. ICICI Securities accepts no liabilities whatsoever for any loss or damage of any kind arising out of the use of this report. Past performance is not necessarily a guide to future performance. Investors are advised to see Risk Disclosure Document to understand the risks associated before investing in the securities markets. Actual results may differ materially from those set forth in projections. Forward-looking statements are not predictions and may be subject to change without notice.

ICICI Securities or its associates might have managed or co-managed public offering of securities for the subject company or might have been mandated by the subject company for any other assignment in the past twelve months.

ICICI Securities or its associates might have received any compensation from the companies mentioned in the report during the period preceding twelve months from the date of this report for services in respect of managing or co-managing public offerings, corporate finance, investment banking or merchant banking, brokerage services or other advisory service in a merger or specific transaction.

ICICI Securities or its associates might have received any compensation for products or services other than investment banking or merchant banking or brokerage services from the companies mentioned in the report in the past twelve months.

ICICI Securities encourages independence in research report preparation and strives to minimize conflict in preparation of research report. ICICI Securities or its associates or its analysts did not receive any compensation or other benefits from the companies mentioned in the report or third party in connection with preparation of the research report. Accordingly, neither ICICI Securities nor Research Analysts and their relatives have any material conflict of interest at the time of publication of this report.

Compensation of our Research Analysts is not based on any specific merchant banking, investment banking or brokerage service transactions.

ICICI Securities or its subsidiaries collectively or Research Analysts or their relatives do not own 1% or more of the equity securities of the Company mentioned in the report as of the last day of the month preceding the publication of the research report.

Since associates of ICICI Securities and ICICI Securities as a entity are engaged in various financial service businesses, they might have financial interests or actual/beneficial ownership of one percent or more or other material conflict of interest various companies including the subject company/companies mentioned in this report.

ICICI Securities may have issued other reports that are inconsistent with and reach different conclusion from the information presented in this report.

ICICI Securities Limited has not used any Artificial Intelligence tools for preparation of this Research Report