October 30, 2025

1 ICICI Direct

Shareholaing pattern							
%	Dec-24	Mar-25	Jun-25	Sep-25			
Promoter	-	-	-				
FII	20.8	19.8	19.3	19.5			
DII	41.7	42.7	43.5	43.3			
Public	37.5	37.5	37.2	37.2			
Duine Chaut							



Key risks

- (i) Delay in order execution
- (ii) lesser than expected improvement in return ratios

Research Analyst

Chiraq Shah shah.chirag@icicisecurities.com

CA. Samarth Khandelwal samarth.khandelwal@icicisecurities.com

Gourav Aggarwal gourav.aggarwal@icicisecurities.com

CMP: ₹ 4040 Target: ₹ 5020 (24%)

Momentum continues ...

About the stock; Larsen & Toubro (L&T) is India's largest engineering & construction (E&C) company, with interest in EPC projects, hi-tech manufacturing and services. The company primarily operates in infrastructure, heavy engineering, defence engineering, power, hydrocarbon, services business segments

Infrastructure segment contributes ~45% of consolidated revenue followed by services (~26%), energy projects (20%) and international markets (46% of backlog from international markets)

Q2FY26 performance: L&T secured robust order inflows (OI) of ₹115784 crore up 45% YoY and up 23% QoQ, led by energy business which formed 35% of OI. The current order backlog (OB) stands at ₹667,047 crore up 31% YoY (49% international). Strong execution in the Energy Projects and Hi-tech manufacturing (revenues up 48% and 34% YoY) led to consolidated revenue growing by 10% YoY to ₹67984 crore for Q2FY26. Consolidated EBITDA grew 10% YoY to ₹6806 crore and EBITDA Margins came in at 10% down 30 bps YoY due to margin compression in IT &TS segment and energy projects. Consequently, PAT came in at ₹3926 crore up 16% YoY. On strong customer collection, the NWC ratio to sales improved significantly (200 bps YoY) to 10.2% in Q2FY26 from 12.2% Q2FY25. L&T generated healthy cash flow from operations (Excl. Financial services) of ₹10,600 crore in H1FY26 vs ₹6100 crore in H1FY25. In terms of business prospects, for H2FY26E the company has bid pipeline of ₹10.4 trillion (Trn), vs ₹8.1 trn for same period last year. L&T has maintained guidance of 15% revenue growth, and expressed confidence of exceeding its guided 10% order inflow growth over larger base of FY25, 8.5% EBITDA margin and 12% NWC to sales for FY26E. The ROE of the company improved 110 bps YoY to 17.2% in Q2FY26.

Investment Rationale:

- Backlog growth of 31% YoY renders strong visibility: The company has a current order backlog of ₹667047 crore up 31% YoY. The execution trends of Q2FY26, especially in infra, hydrocarbon and precision engineering space indicated execution momentum which led the H1FY26 revenue growth of 13% YoY. This momentum is expected to continue in H2FY26E and will enable L&T meet revenue guidance of 10-15% YoY (We believe the company should surpass it). Given the prospects of ~₹10.4 trillion for remaining H2FY26E, L&T expects to surpass OI growth of 10% for FY26E on a larger base. Overall, we expect revenues and PAT to grow at CAGR of 15.8% and 17.8% over FY25-FY27E.
- Strong Focus on ROE to create value: L&T has reached ROE of ~17.2% and anticipates the same to reach 18% by FY26E as per their strategic plan. The company is working on improvement from 3 catalysts like a) Sale of Hyderabad metro, b) Improvement in P&M segment margins and c) increasing payouts in forms of higher dividends or buybacks.

Rating and Target Price

Securing OI over and above the guidance range speaks of the diversity of the company's operations. We believe given the backlog growth and pick up in execution there remains a strong revenue growth over the medium term. With continued focus on improvement of overall return ratios and aspiration of 18% ROE by 2026E looks probable. We maintain BUY rating with target of ₹5020 (SoTP based).

Key Financial Summo	ıry						
Particulars (₹ Crore)	FY23	FY24	FY25	5-Year CAGR (FY20-FY25)	FY26E	FY27E	2-Year CAGR (FY25-FY27E)
Net Sales	1,10,501.0	1,26,235.9	1,42,510.4	11.6%	1,64,201.6	1,91,247.5	15.8%
EBITDA	9,294.7	9,684.5	11,591.5	11.1%	13,843.7	16,832.0	20.5%
EBITDA Margin (%)	8.4	7.7	8.1		8.4	8.8	
Adj. Net Profit	7,794.9	9,372.6	11,133.7	14.9%	13,589.1	15,458.9	17.8%
Adj. EPS (₹)	59.0	68.2	80.3		97.9	111.4	
P/ E (x)	60.2	52.1	44.3		36.3	31.9	
RoNW (%)	11.1	12.3	13.4		14.7	15.2	
RoCE (%)	13.0	13.9	15.2		16.8	17.4	

Key result and concall highlights

- L&T reported robust Q2FY26 results across all parameters. The order inflow (OI) for Q2FY26 stood at ₹115,784 crore, up 45% YoY and 23% sequentially. International orders at ₹75,561 crore constituted 65% of the total OI. The consolidated order book is at ₹667,047 crore as at H1FY26 up 31% YoY and 9% QoQ. Share of international orders stands at 49%.
- Order book for Infrastructure Projects stood at ₹394,706 crore, with OI for Q2FY26 at ₹52686 crore (~48% international) up 6% YoY, aided by B&F, Heavy civil infrastructure, Power T&D and renewable business orders. Energy projects order book stood at ₹214496 crore with OI for Q2FY26 at ₹38156 crore (~71% international) up>100% YoY on back of UItra mega orders in both on-shore and off-shore business in hydrocarbon sector. Hi-tech manufacturing order book stood at ₹39,064 crore (11% international), OI for Q2FY26 at ₹2754 crore (25% international), a 33% YoY growth. Others segment orderbook stood at ₹ crore.
- Consolidated /standalone revenues at ₹67,984/₹35115 crore for Q2FY26 up 10%/% YoY, aided by ramp up in execution of the strong order book in the Projects and Manufacturing (P&M) portfolio. Consolidated margins came in at 10% down 30 bps YoY due to change in project mix. Consequently, Q1FY26 consol/standalone PAT grew to ₹3617/₹3485 crore, up 30%/17.4% YoY.
- The NWC to sales ratio continues to remain at very comfortable levels of 10.2% vs. 12.2% YoY and 10.1% QoQ. The company has guided that for it expects to maintain the same at 12% for FY26E. This year's NWC-to-revenue ratio of 10.2% is an improvement of ~ 200 bps over last year.
- For FY26E, the company has guided to surpass earlier guidance of order inflow growth of 10% YoY, expects to achieve 15% YoY growth in gross revenue, EBITDA margins of 8.5% in Projects and Manufacturing portfolio and Net working capital to sales ratio of 12%.
- L&T has entered into JV consortium with BEL for entering into Advanced medium combat aircraft (AMCA) development. This is in very initial stages and is a long-term growth opportunity (~9-10 years).
- L&T has entered into MOU with Aqua Power for renewables and grid scope for Yanbu
 green ammonia project in Saudi Arabia. The scope involves multiple facilities including
 solar PV, wind and battery energy storage projects including substation and transmission
 lines. This co-operation involves L&T an EPC contract once final proposal is accepted.
- L&T Green tech ltd has entered into Joint development agreement with ITOCHU of Japan to develop and commercialise a 300 KTPA green ammonia project in Khandla, Gujarat. The ITOCHU plans to offtake ammonia for bunkering applications operations in Singapore.
- L&T is L1 in 3 out of 5 ultra mega orders under bidding in Middle East. The total order size
 is to the tune of \$4.5 billion (~₹40,000 crore) the company expects these to be awarded
 in H2FY26E.
- L&T is negotiating terms and conditions for transfer of Hyderabad metro (HM) to Government of Telangana (GOT). It expects to finalise the agreement and give effect to it by FY26E. L&T has invested about ₹70 billion (bn) in HM and has impaired this asset in standalone FS to ₹20-22 bn which is expected to be realised for transferring the equity of Hyderabad metro to GOT. On the consolidated books, L&T has been recognising losses over the years from HM and the same lies at ~₹10 bn in consolidated balance sheet. As a result, it is probable that L&T may recognise ₹10 bn (20-10) gain upon transfer of Hyderabad metro in FY26E.
- Order prospects for remaining H2FY26E stands at ₹10.4 trn, up 29% Yoy (vs ₹8.1 trn same period last year), of which a.) Infra is ₹6.5 trn (₹5.42 trn), b.) Energy projects is ₹2.93 trn (₹2.25 trn), c.) Hi tech manufacturing and PES is ₹0.46 trn (₹0.24 trn) and d) Green & Clean energy is ₹0.18 trn (₹0.01 trn). Domestic prospects constitute 49% of total order prospects.

Exhibit 1: SOTP Valuation							
Company (Rs. per share)	Bull case	% of total	Base Case	% of total	Bear Case	% of total	
Base Business	4457.1	75.9	3900.0	77.7	1961.6	72.0	
L&T Finance Holdings	305	5.2	244	4.9	153	5.6	
L&T IT Subsidiaries	1056	18.0	845	16.8	580.8	21.3	
L&T Power Development	13	0.2	8.6	0.2	7.7	0.3	
L&T MHI JV	12	0.2	5.0	0.1	2.6	0.1	
Other E&C, MIP & E&E Sub	29	0.5	17.0	0.3	12.3	0.5	
Total	5875	100.0	5020	100.0	2725	100.0	

Source: Company, ICICI Direct Research

Financial Summary

Exhibit 2: Profit and I	oss stat <u>e</u> n	nent		₹ crore
(Year-end March)	FY24	FY25	FY26E	FY27E
Total operating Income	1,26,235.9	1,42,510.4	1,64,201.6	1,91,247.5
Growth (%)	14.2	12.9	15.2	16.5
Raw Material Expenses	15,647.1	19,369.8	20,637.6	21,848.8
Employee Expenses	8,864.4	10,242.9	11,690.9	13,102.9
Other Operating Expenses	74,861.1	82,599.0	95,873.7	1,13,705.2
Sales, admin & Other Exp	3,453.9	3,894.4	5,811.2	6,799.0
Other Mfg. Expenses	13,724.9	14,812.8	16,344.6	18,959.7
Total Operating Expenditure	1,16,551.3	1,30,918.9	1,50,358.0	1,74,415.5
EBITDA	9,684.5	11,591.5	13,843.7	16,832.0
Growth (%)	4.2	19.7	19.4	21.6
Depreciation	1,493.1	1,611.9	1,730.7	1,849.5
Interest	1,771.3	1,686.2	1,601.1	1,645.8
Other Income	5,340.6	5,675.8	6,548.0	6,080.6
PBT	11,760.7	13,969.2	17,059.9	19,417.4
Others	0.0	0.0	0.0	0.0
Total Tax	2,411.2	2,835.5	3,470.8	3,958.5
Adj. PAT (Ex-E&A)	9,372.6	11,133.7	13,589.1	15,458.9
Growth (%)	20.2	18.8	22.1	13.8
Adj. EPS (Rs.)	68.2	80.3	97.9	111.4

Source: Company, ICICI Direct Research

Exhibit 3: Cash flow statement ₹ crore						
(Year-end March)	FY24	FY25	FY26E	FY27E		
Profit after Tax	9,463.5	11,133.7	13,589.1	15,458.9		
Add: Depreciation	1,493.1	1,611.9	1,730.7	1,849.5		
(Inc)/dec in Current Assets	-10,464	-18,876	-16,632	-23,135		
Inc/(dec) in CL and Provisions	8,218.6	13,143.4	14,141.7	12,701.7		
Others	-	-	-	-		
CF from operating activities	8,711.3	7,013.1	12,829.6	6,874.9		
(Inc)/dec in Investments	-5,000.0	-3,000.0	-2,000.0	-4,000.0		
(Inc)/dec in Fixed Assets	-1,200.0	-1,200.0	-1,200.0	-1,201.0		
Others	0.0	0.0	0.0	0.0		
CF from investing activities	-6,516.9	-5,806	-4,167	-5,154.6		
Issue/(Buy back) of Equity	0.0	0.0	0.0	0.0		
Inc/(dec) in loan funds	0.0	0.0	0.0	0.0		
Dividend paid & dividend tax	-3,789	-4,210	-4,911	-5,893		
Inc/(dec) in Sec. premium	50.0	50.0	50.0	50.0		
Others	0.0	7.6	0.0	0.0		
CF from financing activities	-4,617	-5,038	-5,739	-5,721		
Net Cash flow	-2,422.3	-3,830.5	2,923.5	-4,001.2		
Opening Cash	7,793.9	5,371.6	1,541.1	4,464.6		
Closing Cash	5,371.6	1,541.1	4,464.6	463.4		

Exhibit 4: Balance sheet					
(Year-end March)	FY24	FY25	FY26E	FY27E	
Liabilities					
Equity Capital	280.9	280.9	280.9	280.9	
Reserve and Surplus	75,847.9	82,944.0	91,793.9	1,01,531.4	
Total Shareholders funds	76,128.9	83,224.9	92,074.8	1,01,812.	
Total Debt	20,808.7	19,808.7	18,808.7	18,808.7	
Deferred Tax Liability	0.0	0.0	0.0	0.0	
Minority Interest / Others	0.0	0.0	0.0	0.0	
Total Liabilities	97,949.8	1,04,110.9	1,12,025.7	1,21,828.2	
Assets					
Gross Block	18,069.0	19,269.0	20,469.0	21,669.0	
Less: Acc Depreciation	8,790.2	10,309.5	11,947.7	13,704.	
Net Block	9,278.8	8,959.5	8,521.3	7,964.	
Capital WIP	1,100.0	1,100.0	1,100.0	1,101.	
Total Fixed Assets	10,378.8	10,059.5	9,621.3	9,065.4	
Investments	50,174.2	53,174.2	55,174.2	59,174.	
Inventory	4,611.3	5,930.5	6,665.8	6,957.	
Debtors	44.960.7	50,757.1	58.482.8	68,115.0	
Loans and Advances	948.2	1,046.9	923.5	1,371.	
Other Current Assets	59,724.0	71,385.5	79,679.9	92,442.8	
Cash	5,371.6	1,541.1	4,464.6	463.4	
Total Current Assets	1,15,615.8	1,30,661.2	1,50,216.5	1,69,350.0	
Creditors	51,877.7	58,565.9	67,480.1	78,594.9	
Provisions	2,334.5	2,752.6	3,171.6	3,694.	
Total Current Liabilities	86,821.3	99,964.6	1,14,106.3	1,26,808.0	
Net Current Assets	28,794.6	30,696.5	36,110.2	42,542.6	
Others Assets	0.0	0.0	0.0	0.0	
Application of Funds	97,949.8	1,04,110.9	1,12,025.7	1,21,828.	

Source: Company, ICICI Direct Research

ETTTE V				
Exhibit 5: Key ratios	5.004	D/05	D/065	D.075
(Year-end March)	FY24	FY25	FY26E	FY27E
Per share data (Rs.)	60.0	00.0	07.0	111 1
EPS	68.2	80.3	97.9	111.4
Cash EPS	79.0	91.9	110.4	124.8
BV	549.4	600.5	664.3	734.5
DPS	27.0	30.0	35.0	0.0
Cash Per Share	38.7	11.1	32.2	3.3
Operating Ratios (%)				
EBITDA Margin	7.7	8.1	8.4	8.8
PBT / Total Operating income	9.4	9.8	10.4	10.2
PAT Margin	7.5	7.8	8.3	8.1
Inventory days	11.5	13.5	14.0	13.0
Debtor days	130.0	130.0	130.0	130.0
Creditor days	150.0	150.0	150.0	150.0
Return Ratios (%)				
RoE	10.7	10.4	14.7	15.2
RoCE	13.9	15.2	16.8	17.4
RoIC	9.9	10.9	12.7	13.7
Valuation Ratios (x)				
P/E	52.1	44.3	36.3	31.9
EV / EBITDA	52.5	44.1	36.7	30.4
EV / Net Sales	4.0	3.6	3.1	2.7
Market Cap / Sales	3.9	3.5	3.0	2.6
Price to Book Value	6.5	5.9	5.4	4.8
Solvency Ratios				
Debt/EBITDA	2.1	1.7	1.4	1.1
Debt / Equity	0.3	0.2	0.2	0.2
Current Ratio	1.3	1.3	1.3	1.3
Quick Ratio	1.3	1.3	1.3	1.3

Source: Company, ICICI Direct Research

RATING RATIONALE

ICICI Direct endeavours to provide objective opinions and recommendations. ICICI Direct assigns ratings to its stocks according -to their notional target price vs. current market price and then categorizes them as Buy, Hold, Reduce and Sell. The performance horizon is two years unless specified and the notional target price is defined as the analysts' valuation for a stock

Buy: >15%

Hold: -5% to 15%;

Reduce: -15% to -5%;

Sell: <-15%



Pankaj Pandey

Head - Research

pankaj.pandey@icicisecurities.com

ICICI Direct Research Desk, ICICI Securities Limited, Third Floor, Brillanto House, Road No 13, MIDC, Andheri (East) Mumbai – 400 093 research@icicidirect.com

ANALYST CERTIFICATION

I/We, Chirag Shah, PGDBM, CA. Samarth Khandelwal, Gourav Aggarwal, MBA Research Analysts, authors and the names subscribed to this report, hereby certify that all of the views expressed in this research report accurately reflect our views about the subject issuer(s) or securities. We also certify that no part of our compensation was, is, or will be directly or indirectly related to the specific recommendation(s) or view(s) in this report. It is also confirmed that above mentioned Analysts of this report have not received any compensation from the companies mentioned in the report in the preceding twelve months and do not serve as an officer, director or employee of the companies mentioned in the report.

Terms & conditions and other disclosures:

ICICI Securities Limited (ICICI Securities) is a full-service, integrated investment banking and is, inter alia, engaged in the business of stock brokering and distribution of financial products. ICICI Securities is Sebi registered stock broker, merchant banker, investment adviser, portfolio manager and Research Analyst. ICICI Securities is registered with Insurance Regulatory Development Authority of India Limited (IRDAI) as a composite corporate agent and with PFRDA as a Point of Presence. ICICI Securities Limited Research Analyst SEBI Registration Number – INH00000990. ICICI Securities Limited SEBI Registration is INZ000183631 for stock broker. Registered Office Address: ICICI Venture House, Appasaheb Marathe Marg, Prabhadevi, Mumbai - 400 025. CIN: L67120MH1995PLC086241, Tel: (91 22) 6807 7100. ICICI Securities is a subsidiary of ICICI Bank which is India's largest private sector bank and has its various subsidiaries engaged in businesses of housing finance, asset management, life insurance, general insurance, venture capital fund management, etc. ("associates"), the details in respect of which are qualible on www.iciciank.com

Investments in securities market are subject to market risks. Read all the related documents carefully before investing.

Registration granted by Sebi and certification from NISM in no way guarantee performance of the intermediary or provide any assurance of returns to investors. None of the research recommendations promise or guarantee any assured, minimum or risk-free return to the investors.

Name of the Compliance officer (Research Analyst): Mr. Atul Agarwal Contact number: 022-40701000 E-mail Address: complianceofficer@icicisecurities.com

For any queries or grievances: Mr. Jeetu Jawrani Email address: headservicequality@icicidirect.com Contact Number: 18601231122

ICICI Securities is one of the leading merchant bankers/ underwriters of securities and participate in virtually all securities trading markets in India. We and our associates might have investment banking and other business relationship with a significant percentage of companies covered by our Investment Research Department. ICICI Securities and its analysts, persons reporting to analysts and their relatives are generally prohibited from maintaining a financial interest in the securities or derivatives of any companies that the analysts cover.

Recommendation in reports based on technical and derivative analysis centre on studying charts of a stock's price movement, outstanding positions, trading volume etc as opposed to focusing on a company's fundamentals and, as such, may not match with the recommendation in fundamental reports. Investors may visit icicidirect.com to view the Fundamental and Technical Research Reports.

Our proprietary trading and investment businesses may make investment decisions that are inconsistent with the recommendations expressed herein.

ICICI Securities Limited has two independent equity research groups: Institutional Research and Retail Research. This report has been prepared by the Retail Research. The views and opinions expressed in this document may or may not match or may be contrary with the views, estimates, rating, and target price of the Institutional Research.

The information and opinions in this report have been prepared by ICICI Securities and are subject to change without any notice. The report and information contained herein is strictly confidential and meant solely for the selected recipient and may not be altered in any way, transmitted to, copied or distributed, in part or in whole, to any other person or to the media or reproduced in any form, without prior written consent of ICICI Securities. While we would endeavour to update the information herein on a reasonable basis, ICICI Securities is under no obligation to update or keep the information current. Also, there may be regulatory, compliance or other reasons that may prevent ICICI Securities from doing so. Non-rated securities indicate that rating on a particular security has been suspended temporarily and such suspension is in compliance with applicable regulations and/or ICICI Securities policies, in circumstances where ICICI Securities might be acting in an advisory capacity to this company, or in certain other circumstances.

This report is based on information obtained from public sources and sources believed to be reliable, but no independent verification has been made nor is its accuracy or completeness guaranteed. This report and information herein is solely for informational purpose and shall not be used or considered as an offer document or solicitation of offer to buy or sell or subscribe for securities or other financial instruments. Though disseminated to all the customers simultaneously, not all customers may receive this report at the same time. ICICI Securities will not reat recipients as customers by virtue of their receiving this report. Nothing in this report constitutes investment, legal, accounting and tax advice or a representation that any investment or strategy is suitable or appropriate to your specific circumstances. The securities discussed and opinions expressed in this report may not be suitable for all investors, who must make their own investment decisions, based on their own investment objectives, financial positions and needs of specific recipient. This may not be taken in substitution for the exercise of independent judgment by any recipient. The recipient should independently evaluate the investment risks. The value and return on investment may vary because of changes in interest rates, foreign exchange rates or any other reason. ICICI Securities accepts no liabilities whatsoever for any loss or damage of any kind arising out of the use of this report. Past performance is not excessarily a guide to future performance. Investors are advised to see Risk Disclosure Document to understand the risks associated before investing in the securities markets. Actual results may differ materially from those set forth in projections. Forward-looking statements are not predictions and may be subject to change without notice.

ICICI Securities or its associates might have managed or co-managed public offering of securities for the subject company or might have been mandated by the subject company for any other assignment in the past twelve months.

ICICI Securities or its associates might have received any compensation from the companies mentioned in the report during the period preceding twelve months from the date of this report for services in respect of managing or co-managing public offerings, corporate finance, investment banking or merchant banking, brokerage services or other advisory service in a merger or specific transaction.

ICICI Securities or its associates might have received any compensation for products or services other than investment banking or merchant banking or brokerage services from the companies mentioned in the report in the past twelve months.

ICICI Securities encourages independence in research report preparation and strives to minimize conflict in preparation of research report. ICICI Securities or its associates or its analysts did not receive any compensation or other benefits from the companies mentioned in the report or third party in connection with preparation of the research report. Accordingly, neither ICICI Securities nor Research Analysts and their relatives have any material conflict of interest at the time of publication of this report.

Compensation of our Research Analysts is not based on any specific merchant banking, investment banking or brokerage service transactions.

ICICI Securities or its subsidiaries collectively or Research Analysts or their relatives do not own 1% or more of the equity securities of the Company mentioned in the report as of the last day of the month preceding the publication of the research report.

Since associates of ICICI Securities and ICICI Securities as a entity are engaged in various financial service businesses, they might have financial interests or actual/ beneficial ownership of one percent or more or other material conflict of interest various companies including the subject company/companies mentioned in this report.

ICICI Securities may have issued other reports that are inconsistent with and reach different conclusion from the information presented in this report.

Neither the Research Analysts nor ICICI Securities have been engaged in market making activity for the companies mentioned in the report.

We submit that no material disciplinary action has been taken on ICICI Securities by any Regulatory Authority impacting Equity Research Analysis activities.

This report is not directed or intended for distribution to, or use by, any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction, where such distribution, publication, availability or use would be contrary to law, regulation or which would subject ICICI Securities and affiliates to any registration or licensing requirement within such jurisdiction. The securities described herein may or may not be eligible for sale in all jurisdictions or to certain category of investors. Persons in whose possession this document may come are required to inform themselves of and to observe such restriction.

ICICI Securities Limited has not used any Artificial Intelligence tools for preparation of this Research Report