

Shubh Nivesh



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Sturdy in uncertain times...

About the stock: Aeroflex Industries Limited (AERIND), incorporated in 1993, is engaged in the business of manufacturing and supply of metallic flexible flow solutions made with stainless steel

- 9MFY26 revenue Mix: ~73% from exports, ~27% from domestic markets
- Consolidated revenue of the company has grown by ~27% CAGR in the last 4 years during the period FY21-25 while EBITDA and PAT have grown by ~38% CAGR and ~72% CAGR respectively over the same period.

Investment Rationale

- **Sustained margin expansion led by value-added portfolio:** Aeroflex's strategic shift towards higher-margin value-added products—assemblies, fittings, bellows and Liquid cooling skid systems has materially strengthened profitability. Value-added products contributed ~54% of total sales in 9MFY26 expected to contribute 70% to the revenue mix in near term. Management indicated sustained EBITDA margins in the ~23–25% range, underpinned by operating leverage from incremental capacity additions and a richer product mix which will drive growth going forward.
- **New growth vector from data centre liquid cooling:** Company has entered the global liquid cooling market for data centres and AI infrastructure. This marks entry into a high-growth market valued at \$3 billion globally, projected to reach \$21 billion over the next 6–7 years at 33% CAGR, establishing platform for repeat orders and long-term revenue visibility. Company has completed its first commercial dispatch in Q3FY26. Liquid cooling skid assembly capacity is being ramped up to ~15,000 units per annum by June 2026, with peak revenue potential of ~₹300–350 crore at ~80% utilisation, creating a meaningful medium-term growth engine.

Rating and Target Price

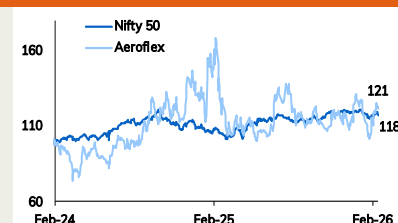
- We expect the company to deliver a strong CAGR of 21.8% and 26% in revenues and PAT, respectively over FY25-FY28E. The lean balance sheet and strong cash flow generation will improve ROCE to 27% in FY28E from 21.5% in FY25.
- We value the company at 30x FY28E EPS to arrive at a fair value of Rs. 245 with a Buy Rating.

**Particulars**

Particular	Rs. (in crore)
Market Capitalisation	2502
Total Debt (H1FY26)	0.33
Cash and Inv (H1FY26)	151
Enterprise Value	2351
52 week H/L (Rs.)	227/145
Equity capital	25.86
Face value (Rs.)	2

Shareholding pattern

%	Mar-25	Jun-25	Sep-25	Dec-25
Promoter	67.0	67.0	67.0	67.0
FII	0.7	0.4	0.2	1.0
DII	5.9	3.9	3.4	3.6
Others	26.4	28.7	29.3	28.5

Price Chart**Key risks**

- Global slowdown and significant reliance on exports
- High working capital requirements

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Key Financial Summary

(Rs. in crore)	FY23	FY24	FY25	2 year CAGR (FY23-25)	FY26E	FY27E	FY28E	3 year CAGR (FY25-28E)
Revenue	269	318	376	18.2	416	527	679	21.8
EBITDA	53	62	79	22.2	91	114	157	25.7
EBITDA Margin (%)	19.6	19.4	21.0		21.8	21.6	23.1	
Net Profit	30	42	53	32.0	56	71	105	26.0
Diluted EPS (Rs)	2.3	3.2	4.1		4.3	5.5	8.1	
P/E (x)	81.5	58.9	46.8		43.9	34.2	23.1	
EV/EBITDA (x)	47.2	38.0	30.8		26.9	21.4	15.2	
RoCE (%)	33.5	20.5	21.5		19.9	22.2	26.9	
RoE (%)	26.4	14.2	15.3		14.4	16.0	19.3	

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Buy: >15%

Hold: -5% to 15%;

Reduce: -15% to -5%;

Sell: <-15%

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